

**FOOTBALL WEST LIMITED**  
**ACN 109 919 324**

**2007 ANNUAL REPORT**

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## Chairman's Report

I am pleased to be able to present to you Football West's 2007 Annual Report. At the conclusion of this financial year, the company finds itself in a healthy, viable and sustainable financial position, which ensures we are able to move forward with confidence. Football West is a not-for-profit company and the only basis for retained profits is to ensure the future of the company and to plan for major developments that support our aims. Having been a start up company only three years ago, we have certainly made encouraging progress in the reform and unification of the game in Western Australia.

The recent decision by the Referees to register directly with Football West from next season, the setting up of Standing Committees and election of Zone Representatives, the first rotation of Board Members at the last AGM, and the formalised realisation of membership with the FFA, represent the final steps in a unification process that began just over three years ago. As we look forward to Season 2008, we can do so with confidence, in the knowledge that more people are playing the game than ever before, the profile of the game is increasing, and that these trends will continue in the seasons to come.

I would personally like to thank all of the stakeholders in the game for their support over the past year; the thousands of players, coaches, volunteers, officials and sponsors all of whom contribute so much to our World game, Football.



Kevin Campbell AM  
Chairman Football West

## **Chief Executive Officer's Report**

Heading into Season 2007, and based upon feedback received from various stakeholder groups, our two key strategic goals remained **Participation** and **Media Profile**. Beneath the headings of Participation and Profile are most of the operational areas that will impact the growth of the game in the coming years. In terms of participation these included areas such as regional development, professional administration, structure of the game, the provision of increased access to the sport, the relationship with School Sports WA, facilities, coach, volunteer and referee development. In regards to media profile our key focus areas included: developing our relationship with Asia, increasing our exposure across all areas of the media landscape, and the marketing, positioning and branding of the game throughout Western Australia.

### **Participation**

Growth this year met our anticipated (and budgeted) increase with all areas of the game enjoying increased numbers. I expect this to be repeated in 2008. In the metropolitan area alone, we now have in excess of 22,000 players, 1500 teams, and administer approximately 800 fixtures over any given weekend. Pre-season recruitment campaigns in the West Australian newspaper, on Nova 93.7fm, and poster campaigns at metropolitan schools targeted potential new participants (player, coach & officials) will be mirrored in varying formats for pre-2008 season kick off.

### **Competition Administration**

The introduction of the FFA National Regulations and Registration Process has not passed without its issues. This first season was always going to be the most challenging, and so it proved. In the longer term the initiative will bring its rewards as we standardise and professionalise the way in which these processes are managed and administered nationally, particularly as we head down the path of on-line registrations. It is imperative all clubs understand and implement the National Regulations, any concerns or queries should be directed to the Competition Administration team.

The formation of our elected Standing Committees and Zone Representatives has been an important addition to our communication process this year. Feedback from our stakeholders is important in identifying improvement initiatives and issues aimed at developing the game and the process will continue to evolve in the coming months.

Season 2007 saw the launch of a new structure in the Women's Premier League, in an effort to further increase the strength in depth of the women's game. This was always going to be the toughest year for those teams that were promoted from Division 1, but we remain convinced that the change will prove to be for the long term benefit of the sport.

In the Amateur Premier League, a different structure will be introduced for next season, which will see the removal of the existing A & B League structure.

The State League Review has now been completed and we are in the process of collating all of the information gathered into a set of recommendations to present to the Football West Board concerning the future structure of the State League.

The Junior's competition remains buoyant, with more children playing the game in Western Australia than ever before. The FFA Review, the National Football Development Plan, has recently been released. Key recommendations included the introduction of a National Youth League, and the re-introduction of a Women's National League. The FFA Plan is consistent with the key strategic initiatives previously identified by Football West.

Beach Soccer and Futsal represent two initiatives introduced this year that are aimed at bringing the game to a broader audience and increasing the sense of fun and involvement in the game.

### **Regional Administrations**

2007 saw the 'birth' of new associations in Broome and Wongan Hills, and we welcomed back an 'old friend' in the shape of Port Hedland Junior Soccer Association.

Football West's commitment to Regional Development and involvement has continued and strengthened in 2007;

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**Great Southern** - Junior License courses, monthly club clinics, school visits and the Football West high performance program have all been conducted thus far in 2007. Grassroots courses were held in August, as were club and school visits.

**Kimberley/Pilbara** - Following initial visits by Football West staff in November 2006 and follow up visits focusing on competition structure, school visits, and coach/phys. Ed. development clinics early in 2007, the Broome Soccer Association was formed.

Junior License coaching courses and club development clinics were held in the Tom Price/Newman area.

**South West** - Junior License courses, club and school visits were conducted across the region. A Regional Development Officer will soon to be posted in the region to further develop the game and meet the needs of the area.

**MidWest/Gascoyne** - A Regional Development Officer was appointed in January 2007. Junior and Grass Roots Licensing courses have been conducted, together with club and school clinics. The Regional District Academy was established and continues.

**Goldfields/Esperance** - Junior Licensing courses have been held, club clinics, school visits and the Goldfields High Performance Program continues with monthly development clinics.

**Peel** - A Regional Development Officer was appointed earlier in the year, but due to work commitments unfortunately left the role. Subject to the replacement being identified and appointed, club clinics and school visits will continue.

I would like to acknowledge all of our regional partners for their efforts in continuing the great work they are doing in promoting and developing the game in all corners of the State.

#### **Education & Development**

Together with the development initiatives in the Regions there has been some tremendous work undertaken within the metropolitan area. New initiatives this year included our Disability, Indigenous and Culturally and Linguistically Diverse (CaLD) programs, aimed at introducing our game to new audiences. This year has seen thousands of kids across the state attending skills development or introductory clinics coordinated by the Football West Education & Development team;

**Milo Footworx** - By far our most popular kids program, some 800 children have enjoyed the Footworx clinics so far this year, at venues from Joondalup in the northern suburbs, to Rockingham in the south.

**Football-Futbol-Voetbal** - Football West's uniquely designed and exciting program aimed at encouraging flair and skills development, has seen over 300 players attend the clinics so far this year.

**Smarter Than Smoking School Clinics** - Development and introductory clinics have been held at over 100 schools in the metropolitan area, resulting in over 10,000 school children participating in the year to date.

**FFA Telstra Football Anytime** - Following the appointment of Ann Gourley as FFA Community Programs Coordinator earlier this year, the first of the TFA programs have been conducted, exposing new players to the 'beautiful' game.

**District Academies** - The Academy structure is an important step in the skills development pathway for our junior players and has continued and been expanded this year with over 300 young players involved in trials and more participants receiving the opportunity of weekly sessions with some of the states most talented and experienced coaches. Phase 4 of the Academy is now underway, encompassing the 12's, 13's & 14's age group (plus goalkeepers).

**State Teams** - Girls and Boys State Teams have represented Western Australia at the National Championships. The Girls U15 reached the final of the NYC for the second year in a row, but went down 1-2 to NSW Metro, and the Girls U17 improved from 8<sup>th</sup> to 6<sup>th</sup>. The U14 boys finished 6<sup>th</sup> losing on penalties but have laid a solid foundation for next year, losing only once in the tournament. The U15 boys played outstanding football in the group games, but went down in the semi final to Victoria, before finishing 4<sup>th</sup>. The highlight of the week was the selection of 4 players into "the Joeys".

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**For the year ended 30 September 2007**

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**Futsal** - For the first time we will have junior State Futsal teams representing Western Australia at the Nationals in Canberra in January. This marks a significant milestone in the strategic development of Futsal within the state. Our intention is to have 6 State Representative sides formed in the coming two months.

**NTC Squads** - With the support of the FFA and Department of Sport and Recreation (DSR), 2007 saw the launch of a full time NTC Boys and Girls squad. This initiative is critical in providing our elite athletes with the best pathway, support, and coaching available in the State. Whilst the process has not always been entirely smooth, I am confident that the NTC Program is now well placed to submit for WAIS inclusion in the latter part of 2008.

**School Visits** - Over twenty schools across the metropolitan area have benefited from regular coaching and skills development clinics and Perth Glory player appearances. These clinics have attracted over 600 participants and provide an important avenue for us to introduce the game to children across the area, and will be further expanded in 2008.

**Coaching Hubs** - Without question one of the best initiatives to be implemented in 2007. These informative free seminars and clinics have seen the likes of Rob Baan, Kelly Cross, Ron Smith, Scott Gilligan, and Alan Pearson all passing their experience and knowledge to Football West coaches in 8 seminars conducted so far this year, with over 420 coaches in attendance. The program has been a resounding success which we intend to expand in 2008. In addition, a further 8 sessions have been conducted utilising our own Football West Coaches, Mark Lee, Sean Darcy, Tony Franken and Paul Turvill.

So far this year 15 junior license programs have been held, with a further 2 grassroots, 11 Junior and 1 youth program planned before the year end, which will see over 800 new accreditations issued in 2007.

**Referee Development** - Under the direction of the newly appointed State Coach, Eddie Lennie, and the two Perth Referee Branches, referee development and education clinics have been ongoing in 2007.

This year we have been faced with the anomaly of increased participant numbers and a decrease in the numbers of active referees, the result of which has been a significant strain on the Referee Allocation process. In simple terms we have approximately 800 fixtures every weekend, with only +/-220 accredited and active referees. In recent weeks and months we have been working with the Referee Branches in identifying initiatives aimed at addressing this for next season, including an increased focus not only on the recruitment, development and retention of referees, but also the future structure of refereeing itself within the state. Following an overwhelming vote by members of both Perth Referee Branches, from season 2008 Football West will assume responsibility for all operational areas related to refereeing, including the registration and allocations process.

### Marketing & Communications

As mentioned previously, increasing the media exposure of the game has been a key focus for Football West this season. Initiatives this year which were aimed at increasing the profile and participation of the game included;

- The pre-season advertising campaign in the West Australian newspaper, on Nova 93.7 and poster campaign to schools and universities aimed at players, coaches, volunteers and referees.
- The significant increase in media releases and the focus on the relationship with community and mainstream media.
- Increased focus on Regional Development and involvement.
- Pre-season education sessions with clubs concerning the role of Club Media Officers.
- Pre-season events such as the Shield Match and Season Launch at the Onyx Bar (which was broadcast live by 990).
- The publication of the 'This is Football' yearbook.
- Increased multi-media exposure on 'you tube', '442tube'.
- The weekly segment on Aurora's State Premier League show on Thursday evenings.
- The weekly results wraparound on SBS' 'The World Game'.
- The media partnership agreed with The Sunday Times.
- Development of Set Pieces newsletter and Club News section on the Football West website.
- Sponsorship of 90.5fm's 'Lets Talk Football Show' and Radio Fremantle's 'World Football' show.
- Player appearance schedule agreed with Perth Glory.

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Many of the initiatives listed were new for Season 2007, and will be developed and improved for Season 2008. Our goal is to secure media partnerships within print, radio and television from next season.

Two other important initiatives will see an increase in media profile of the game within Western Australia. Following several very positive discussions at local and State government level, I am sure that the next 12 months will provide many opportunities for the relationship between WA and Asia to flourish. This is directly linked to the clear requirement for the re-establishment of senior Men's and Women's State Teams.

2007 has been an extremely busy and productive year, and I would like to take this opportunity to thank all of those that support the game in Western Australia.

In closing I would like to express my sincere thanks to the team at Football West and all the dedicated and passionate supporters who make the game what it is.

Here's to a fantastic Season 2008.

A handwritten signature in black ink, appearing to read 'Garry Chandler', with a stylized flourish extending to the right.

Garry Chandler  
Chief Executive Officer

**FOOTBALL WEST LIMITED**  
**DIRECTORS' REPORT**  
**For year ended 30 September 2007**

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Your directors submit their report for the year ended 30 September 2007.

**DIRECTORS**

The names of the directors of the company in office during the financial year and until the date of this report are:

Kevin Victor Campbell	Chairman (appointed 6 July 2004)
Stephen John Coppack	Director/Company secretary (appointed 6 July 2004)
Michael Russell Goodrick	Director (position expired 28 February 2007)
Linda Louise Wayman	Director (position expired 28 February 2007)
Marcello David Cardaci	Director (position expired 28 February 2007)
Paul Anthony Kelly	Director (appointed 30 August 2004)
Robert Andrew Mackay	Director (elected 28 February 2007)
Luciano Martin	Director (elected 28 February 2007)
Jodii Maguire	Director (elected 28 February 2007)

**MEETINGS OF DIRECTORS**

During the 2006-7 Financial Year, 12 meetings of Directors were held. Attendances were as follows;

Name	No. Eligible to attend	No. Attended	% Attended
Kevin Campbell	12	11	92%
Steve Coppack	12	11	92%
Paul Kelly	12	9	75%
Rob Mackay	9	9	100%
Luke Martin	7	6	86%
Jodii Maguire	7	5	71%

**NATURE OF OPERATIONS AND PRINCIPAL ACTIVITIES**

Football West Limited is a member of the Football Federation Australia and administers Football through the state of Western Australia. Football West promotes, provides and regulates football in Western Australia via managed competitions and development programs.

Football West Ltd is a not-for-profit company and any profits, other income and property must be applied to promote its principal activities.

**RESULTS AND DIVIDENDS**

The results of the company for the year ended 30<sup>th</sup> September 2007 was \$58,906 (2006: \$296,670)

No dividends have been paid by the company or recommended by the directors since the commencement of this financial year. Under the Football West Limited constitution no dividends can be transferred to members.

**REVIEW OF OPERATIONS**

Season 2007 saw Football West complete its third full year as the sports governing body in Western Australia. Operating under the one umbrella body, participation grew to over 33,000 registered players, spanning the length and breadth of the State, reaffirming football as the number one team participation sport in W.A.

The primary areas of focus in 2007 related to;

- The effective management and administration of the Metropolitan competition.
- The development of supporting organisational processes and policies.
- The implementation of the State Education and Development Plan, including the launch of Regional Academies, Disability and Indigenous programs.



**FOOTBALL WEST LIMITED**  
**DIRECTORS' REPORT**  
**For the year ended 30 September 2007**

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- Partnering with the Department of Sport and Recreation and Football Federation Australia, the development and launch of the National Training Centre program for our elite athletes.
- Developing the relationship with our counterparts in Asia
- The comprehensive review of the State League structure
- Strengthening the relationship with our Regional Associations
- The organisation and promotion of Futsal and Beach Soccer within the state.
- The relaunch of both Women's and Men's State Representative sides.
- The launch of a comprehensive facilities review project, facilitated by the Department of Sport and Recreation.

The profile of the game continues to grow, and we are confident this success journey will continue in 2008 and beyond.

We are very pleased with the progress of the sport in Western Australia and we look forward to working towards building the game for years to come.

#### **SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS**

The Directors are not aware of any significant changes in the state of affairs during the year ended 30 September 2007.

#### **SIGNIFICANT EVENTS AFTER THE BALANCE DATE**

The Directors are not aware of any significant changes after the Balance Date.

#### **FUTURE DEVELOPMENT AND RESULTS**

It is expected that the activities and operating results of the individual entity will continue throughout the next financial year in the same manner as the past.

#### **CORPORATE INFORMATION**

Football West Limited is a company limited by guarantee that is incorporated and domiciled in Australia.

#### **EMPLOYEES**

The individual entity employed 15 full time employees as at 30 September 2007.

#### **ENVIRONMENTAL REGULATION AND PERFORMANCE**

The company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or a State or Territory.

#### **DIRECTORS' BENEFITS**

During or since the financial year, no director of the company has received or become entitled to receive any benefit, other than a benefit by reason of a contract entered into by the company or a body corporate that was related to the company when the contract was made or when the director received, or became entitled to receive, the benefit with:

- a director; or
- a firm of which a director is a member, or
- an entity in which a director has a substantial financial interest.

#### **INDEMNITY AND INSURANCE**

During the financial year, the company has indemnified or paid premiums in respect of a contract insuring directors and officers against liability incurred in their role as directors and officers of the company.

FOOTBALL WEST LIMITED  
DIRECTORS' REPORT  
For the year ended 30 September 2007

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PROCEEDINGS ON BEHALF OF THE COMPANY

No person has applied for leave of court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

AUDITORS INDEPENDENCE DECLARATION

A Copy of the auditor's independence declaration as required under section 307c of the Corporations Act 2001 has been included on page 9.

Signed in accordance with a resolution of the directors



.....  
Kevin V Campbell AM  
Chairman  
Date: 20<sup>th</sup>, November 2007



.....  
Stephen J Coppack  
Director  
Date: 20<sup>th</sup>, November 2007



BDO Kendalls

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ABN 79 112 284 787

The Directors  
Football West Limited  
Gibbney Reserve  
Ferguson Street  
Maylands 6051

Dear Sirs

**DECLARATION OF INDEPENDENCE BY BDO KENDALLS TO THE DIRECTORS OF FOOTBALL WEST LIMITED**

As lead auditor of Football West Limited for the year ended 30 September 2007, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- any applicable code of professional conduct in relation to the audit.

Yours faithfully  
**BDO Kendalls Audit & Assurance (WA)**

**Sherif Andrewes**  
Director

FOOTBALL WEST LIMITED  
 INCOME STATEMENT  
 For year ended 30 September 2007

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	Notes	2007	2006
		\$	\$
Revenue	2	2,951,380	2,703,123
<b>Total Revenue</b>		<u>2,951,380</u>	<u>2,703,123</u>
Employee Benefits Expense	3	(822,764)	(664,168)
Depreciation & Amortisation Expense	3	(15,717)	(17,580)
Finance Costs	3	(3,445)	(2,665)
Other expenses	3	<u>(2,050,548)</u>	<u>(1,722,040)</u>
<b>Total Expenses</b>		<u>(2,892,474)</u>	<u>(2,406,453)</u>
<b>Net result from ordinary activities</b>		58,906	296,670
<b>Total changes in accumulated funds</b>		<u>58,906</u>	<u>296,670</u>

*Refer to Note 1(l) and Note 2 for narrative on the treatment of grant income.*

The accompanying notes form an integral part of these financial statements.

**FOOTBALL WEST LIMITED**  
**BALANCE SHEET**  
For year ended 30 September 2007

	Notes	2007	2006
		\$	\$
<b>CURRENT ASSETS</b>			
Cash and cash equivalents		1,176,088	1,261,872
Trade and other receivables	4	99,247	102,012
Inventories	5	<u>29,441</u>	<u>20,277</u>
<b>TOTAL CURRENT ASSETS</b>		<u>1,304,776</u>	<u>1,384,161</u>
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	6	<u>83,377</u>	<u>97,423</u>
<b>TOTAL NON-CURRENT ASSETS</b>		<u>83,377</u>	<u>97,423</u>
<b>TOTAL ASSETS</b>		<u>1,388,153</u>	<u>1,481,584</u>
<b>CURRENT LIABILITIES</b>			
Trade and other payables	7	148,880	307,138
Short-Term Provisions	8	50,242	42,840
Financial liabilities	9	<u>5,405</u>	<u>5,405</u>
<b>TOTAL CURRENT LIABILITIES</b>		<u>204,527</u>	<u>355,383</u>
<b>NON-CURRENT LIABILITIES</b>			
Financial liabilities	9	<u>45,960</u>	<u>47,441</u>
<b>TOTAL NON-CURRENT LIABILITIES</b>		<u>45,960</u>	<u>47,441</u>
<b>TOTAL LIABILITIES</b>		<u>250,487</u>	<u>402,824</u>
<b>NET ASSETS</b>		<u>1,137,666</u>	<u>1,078,760</u>
<b>ACCUMULATED FUNDS</b>			
Accumulated profits		<u>1,137,666</u>	<u>1,078,760</u>

The accompanying notes form an integral part of these financial statements

FOOTBALL WEST LIMITED  
STATEMENT OF CHANGES IN EQUITY  
For year ended 30 September 2007

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	Accumulated Funds	Total
	\$	\$
Balance at 1 October 2005	782,090	782,090
Profit attributable to members	296,670	296,670
Balance at 30 Sept 2006	<u>1,078,760</u>	<u>1,078,760</u>
At 1 October 2006	1,078,760	1,078,760
Profit attributable to members	58,906	58,906
Balance at 30 September 2007	<u>1,137,666</u>	<u>1,137,666</u>

The accompanying notes form an integral part of these financial statements.

FOOTBALL WEST LIMITED  
CASHFLOW STATEMENT  
For year ended 30 September 2007

	Note	2007 \$	2006 \$
<b>Cash Flows from Operating Activities</b>			
Receipts from Customers		2,887,025	2,683,369
Interest Received		67,120	42,277
Payments to suppliers and employees		(3,032,049)	(2,573,785)
Interest Paid		(3,445)	(2,665)
<b>Net cash inflow/(outflow) from operating activities</b>	13	<u><b>(81,349)</b></u>	<u><b>149,196</b></u>
<b>Cash flows from Investing Activities</b>			
Cash Paid for acquisition of property, plant and equipment		(2,955)	(15,444)
<b>Net cash inflow/(outflow) from investing activities</b>		<u><b>(2,955)</b></u>	<u><b>(15,444)</b></u>
<b>Cash Flows from Financing Activities</b>			
Loan Repayments		(1,480)	(1,387)
<b>Net cash inflow/(outflow) from financing activities</b>		<u><b>(1,480)</b></u>	<u><b>(1,387)</b></u>
Net increase/(decrease) in cash held		(85,784)	132,365
Cash at beginning of the financial year		1,261,872	1,129,507
<b>Cash at end of the financial year</b>	14	<u><b>1,176,088</b></u>	<u><b>1,261,872</b></u>

The accompanying notes form an integral part of the financial statements.

**FOOTBALL WEST LIMITED**  
**NOTES TO FINANCIAL STATEMENTS**  
**As at 30 September 2007**

**1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES**

**(a) Basis of Accounting**

The financial report is a special purpose financial report which has been prepared specifically for distribution to members in accordance with the entity's constitution. The directors have determined that the Company is not a reporting entity.

The financial report has been prepared in accordance with the requirements of the *Corporations Act 2001*, and the following applicable Australian Equivalents to International Financial Reporting Standards:

AASB 101	Presentation of Financial Statements
AASB 107	Cash Flow Statements
AASB 108	Accounting Policies, Changes in Accounting Estimates and Errors
AASB 110	Events after the Balance Sheet Date
AASB 1031	Materiality
AASB 1048	Interpretation and Application of Standards

No other Accounting Standards, Urgent Issues Group Interpretations or other authoritative pronouncements of the Australian Accounting Standards Board have been applied.

The financial report is prepared on an accruals basis and is based on historic costs and does not take into account changing money values or, except where specifically stated, current valuations of non-current assets.

The following material accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of this report:

**(b) Cash and Cash Equivalents**

Cash and cash equivalents includes cash on hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less.

**(c) Trade and other receivables**

Trade receivables are recognised and carried at original invoice amount less a provision for any uncollectible amounts. An estimate for doubtful debts is made when collection of the full amount is no longer probable. Bad debts are written off as incurred.

Receivables from related parties are recognised and carried at the nominal amount due.

**(d) Inventories**

Inventories are measured at the lower of cost and net realisable value. Costs are assigned on a weighted average cost basis.

**(e) Property, Plant and Equipment**

Each class of property, leasehold buildings, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

**Depreciation**

Depreciation is provided on a straight line basis on all plant and equipment, at rates calculated to allocate the cost, less estimated residual value, against revenue over the estimated useful lives of the assets.



**FOOTBALL WEST LIMITED**  
**NOTES TO FINANCIAL STATEMENTS**  
**As at 30 September 2007**

**1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

The depreciation period used for each class of depreciable assets is:

Major depreciation periods are:	<b>2007</b>
Plant and Equipment	3 to 5 years (20% or 30%)
Leasehold Buildings	20 years (5%)

**(f) Leases**

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership that are transferred to entities in the economic entity are classified as finance leases.

Leased incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

**(g) Trade and Other Creditors**

Liabilities for trade creditors and other amounts are carried at cost which is the fair value of the consideration to be paid in the future for goods and services rendered, whether or not billed, to the consolidated entity.

Payables to related parties are carried at principal amount.

**(h) Employee Benefits**

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

**(i) Provisions**

Provisions are recognised when the company has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

**(j) Revenue Recognition**

Revenue from the sale of goods and services is recognised upon the delivery of the good or service.

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

All revenue is stated net of the amount of goods and services tax (GST)

**(k) Goods and Services Tax (GST)**

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the assets or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

**FOOTBALL WEST LIMITED**  
**NOTES TO FINANCIAL STATEMENTS**  
**As at 30 September 2007**

**1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Cash flows are presented in the cash flow on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

**(l) Grants Income**

Grant income is recognised in income when received from the granting authority. In order for the grant to be recognised in income, the following conditions must be satisfied:

- the entity must control the contribution or the right to receive the contribution.
- it is probable that the economic benefits will flow to the entity.
- the amount can be reliably measured.

If it is more than probable the contribution will be returned to the contributing authority then the grant contribution will be recognised as a liability.

**(m) Comparative Figures**

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

**FOOTBALL WEST LIMITED**  
**NOTES TO FINANCIAL STATEMENTS**  
**As at 30 September 2007**

	2007	2006
	\$	\$
<b>2. REVENUE FROM ORDINARY ACTIVITIES</b>		
Player Registrations	1,356,034	1,262,114
Grants	473,809	598,600
Development Fees	611,990	296,592
Sponsorship	147,508	201,805
Team Entries Fees	185,675	198,727
Other Income	<u>176,364</u>	<u>145,285</u>
Total Revenue from ordinary activities	<u>2,951,380</u>	<u>2,703,123</u>
<p>During the year, Football West received \$473,809 in grants. Of these grants, \$35,536 remains unspent as the programs that it relates to had not commenced as of 30 September 2007. It is anticipated that these funds will be spent in the 2007-08 financial year. Refer to Note 1(l) which denotes the grant recognition policy of the organisation.</p>		
<b>3. EXPENSES FROM ORDINARY ACTIVITIES</b>		
Depreciation Expense	12,717	14,580
Amortisation Expense	<u>3,000</u>	<u>3,000</u>
Total Depreciation/Amortisation Expense	<u>15,717</u>	<u>17,580</u>
Finance Cost:		
Interest on Loan - City of Bayswater	<u>3,445</u>	<u>2,665</u>
Employee Benefits Expense:		
Salaries and Wages	755,395	605,827
Superannuation	<u>67,369</u>	<u>58,341</u>
Total Employee Benefits Expense	<u>822,764</u>	<u>664,168</u>
Other Expenses from Ordinary Activities:		
Insurance expense	247,212	257,395
Coaches	291,845	119,178
Consultants and Contractors	70,162	125,408
Travel and Accommodation	252,073	238,586
Computer and Internet	35,897	52,256
Audit Fees	7,985	6,000
Football Federation Australia Levy	208,863	210,089
Advertising and Marketing	129,801	127,301
Bad Debts Expense	(10,945)	11,094
Sports Equipment	219,320	196,065
Competition and Events	37,051	40,609
Printing, Postage and Stationery	21,503	19,301
Other expenses	539,781	318,748
Total Other Expenses from Ordinary Activities	<u>2,050,548</u>	<u>1,722,030</u>

FOOTBALL WEST LIMITED  
NOTES TO FINANCIAL STATEMENTS  
As at 30 September 2007

	2007	2006
	\$	\$
<b>4. TRADE AND OTHER RECEIVABLES</b>		
Trade debtors	118,184	132,012
Provision for doubtful debts	<u>(18,937)</u>	<u>(30,000)</u>
	<u>99,247</u>	<u>102,012</u>
<b>5. INVENTORIES</b>		
Stock on Hand	<u>29,441</u>	<u>20,277</u>
<b>6. PROPERTY, PLANT AND EQUIPMENT</b>		
<b>Total Property, Plant &amp; Equipment</b>	<u>83,377</u>	<u>97,423</u>
Leasehold buildings	52,750	52,750
Amortisation	<u>(6,000)</u>	<u>(3,000)</u>
Total leasehold buildings	46,750	49,750
Fixtures & Fittings		
At cost	25,307	23,267
Accumulated depreciation	<u>(8,594)</u>	<u>(4,935)</u>
	16,713	18,332
Computer & Electronic Equipment		
At cost	43,903	45,817
Accumulated depreciation	<u>(23,989)</u>	<u>(16,476)</u>
	19,914	29,341
<b>Total Plant &amp; Equipment</b>	<u>36,627</u>	<u>47,673</u>

**FOOTBALL WEST LIMITED**  
**NOTES TO FINANCIAL STATEMENTS**  
**As at 30 September 2007**

	2007	2006
	\$	\$
<b>6. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)</b>		
<b>a) Reconciliations</b>		
Fixtures & Fittings		
Carrying value transferred from JSA	6,769	12,000
Additions	18,538	10,712
Depreciation	(8,594)	(4,295)
Disposals	<u>-</u>	<u>(85)</u>
Carrying value at the end of the year	<u>16,713</u>	<u>18,332</u>
Computers & Electronic Equipment		
Carrying value transferred from JSA	11,916	33,937
Additions	31,987	10,890
Depreciation	(21,805)	(15,194)
Disposals	<u>(2,184)</u>	<u>(292)</u>
Carrying value at the end of the year	<u>19,914</u>	<u>29,341</u>
Total Plant & Equipment	<u><u>36,627</u></u>	<u><u>47,673</u></u>
<b>7. TRADE AND OTHER PAYABLES (CURRENT)</b>		
Trade Creditors	39,782	34,029
Other Creditors and Accruals	<u>109,098</u>	<u>273,109</u>
	148,880	307,138
<b>8. PROVISIONS</b>		
Employee entitlements	<u>50,242</u>	<u>42,840</u>
<b>9. FINANCIAL LIABILITIES (CURRENT)</b>		
Loan - City of Bayswater	<u>5,405</u>	<u>5,405</u>
<b>FINANCIAL LIABILITIES (NON-CURRENT)</b>		
Loan - City of Bayswater	<u><u>45,960</u></u>	<u><u>47,441</u></u>

The loan from the City of Bayswater is a 20 year self supporting loan resulting from the transfer of undertakings of the Junior Soccer Association of Western Australia (Inc).

**FOOTBALL WEST LIMITED**  
**NOTES TO FINANCIAL STATEMENTS**  
**As at 30 September 2007**

**10. MEMBERS GUARANTEES**

The company is limited by guarantee. If the company is wound up, the Constitution states that each member is required to contribute a maximum of \$20 each towards meeting any outstanding obligations of the company. At 30 September 2007 the number of first members was 3.

2007	2006
\$	\$

**11. AUDITORS REMUNERATION**

Amounts received or due and receivable by the auditors of Football West Ltd for:

- audit of the financial report of the individual entity	6,000	6,000
- other services	1,985	1,000
	<u>7,985</u>	<u>7,000</u>

**12. CAPITAL AND LEASING COMMITMENTS**

Non-cancellable operating lease contracted for but not capitalised in the financial statements

Payable:

- 1 year	7,395	7,231
- longer than 1 year but not longer than 5 years	34,055	33,235
- longer than 5 years	81,732	86,411
	<u>123,182</u>	<u>126,877</u>

Football West is committed to rent the premises at Gibbney Reserve until 5 January 2024 which accounts for the vast majority of the above commitments.

In the previous year, the Gibbney Reserve's payment was calculated as a monthly commitment instead of the correct annual commitment hence, overstating Football West's capital and leasing commitments disclosure. This year, the disclosure has been appropriately changed to reflect the annual commitments.

FOOTBALL WEST LIMITED  
 NOTES TO FINANCIAL STATEMENTS  
 As at 30 September 2007

	2007	2006
	\$	\$
<b>13. CASH FLOW INFORMATION</b>		
Profit from Ordinary Activities	58,905	296,670
<b>Non-cash flows from ordinary activities</b>		
Depreciation & Amortisation	15,717	17,580
Write down of property, plant and equipment	1,284	-
<b>Change in assets and liabilities</b>		
Decrease/(increase) in receivables	2,765	34,698
Decrease/(increase) in inventories	(9,164)	6,553
Decrease in payables	(158,258)	(235,903)
Increase in provisions	7,402	29,598
	<u>(81,349)</u>	<u>149,196</u>
<b>Net cash provided by operating activities</b>		
<b>14. CASH ASSETS</b>		
Cash on hand	500	500
Cash at bank	<u>1,175,588</u>	<u>1,261,372</u>
	<u>1,176,088</u>	<u>1,261,872</u>

**15. EVENTS SUBSEQUENT TO REPORTING DATE**

There were no subsequent events.

**FOOTBALL WEST LIMITED**  
**NOTES TO FINANCIAL STATEMENTS**  
**As at 30 September 2007**

**16. CHANGE IN ACCOUNTING POLICY**

The following Australian Accounting Standards which have been issued or amended and which are applicable to the company but are not yet effective and have not been adopted in preparation of the financial statements at reporting date.

AASB Amendment	Standards Affected		Outline of Amendment	Application of Standard	Application for Group
AASB 2005-10 Amendments to Australian Accounting Standards	AASB 1	First-time adoptions of AIFRS	The disclosure requirements of AASB 132: Financial Instruments: Presentation have been replaced due to the issuing of AASB 7: Financial Instruments Disclosures in August 2005. These amendments will have no direct impact on disclosures and amounts included in the financial report.	1 January 2007	1 July 2007
	AASB 4	Insurance Contracts			
	AASB 101	Presentation of Financial Statements			
	AASB 114	Segment Reporting			
	AASB 117	Leases			
	AASB 133	Earnings per Share			
	AASB 139	Financial Instruments: Recognition and Measurement			
	AASB 1023	General Insurance Contracts			
AASB 1038	Life Insurance Contracts				
AASB 7 Financial Instruments: Disclosures	AASB 132	Financial Instruments: Presentation			

**17. COMPANY DETAILS**

**Registered Office:**

Gibbney Reserve  
 Ferguson Street  
 Maylands 6051  
 Western Australia

**Principal Place of Business:**

Gibbney Reserve  
 Ferguson Street  
 Maylands 6051  
 Western Australia



**FOOTBALL WEST LIMITED  
DIRECTORS' DECLARATION  
As at 30 September 2007**

The directors have determined that the company is not a reporting entity and that this special purpose financial report should be prepared in accordance with the accounting policies described in Note 1 to the financial statements.

The directors declare that:

1. The financial statements and notes, as set out on pages 10 to 22 are in accordance with the Corporations Act 2001 and:
  - (a) give a true and fair view of the company's financial position as at 30 September 2007 and of its performance, as represented by the results of its operations and its cash flows, for the 12 month period ended on that date in accordance with the accounting policies described in note 1 to the financial statements, and
  - (b) comply with Accounting Standards described in Note 1 to the financial statements and the Corporations Regulations 2001.
  
2. In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.

For and on behalf of the board



-----  
Kevin V Campbell  
Chairman



-----  
Stephen J Coppack  
Director

Perth  
Date: 20<sup>th</sup> November 2007

Perth  
Date : 20<sup>th</sup> November 2007



## INDEPENDENT AUDITOR'S REPORT

To the members of Football West Limited

We have audited the accompanying financial report, being a special purpose financial report, of Football West Limited, which comprises the balance sheet as at 30 September 2007, and the income statement, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies, other explanatory notes and the directors' declaration.

### *Directors' Responsibility for the Financial Report*

The directors of the company are responsible for the preparation and fair presentation of the financial report and have determined that the accounting policies described in Note 1 to the financial statements, which form part of the financial report, are appropriate to meet the requirements of the *Corporations Act 2001* and are appropriate to meet the needs of the members. The directors' responsibility also includes establishing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on the financial report based on our audit. No opinion is expressed as to whether the accounting policies used, as described in Note 1, are appropriate to meet the needs of the members. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

The financial report has been prepared for distribution to the members for the purpose of fulfilling the directors' financial reporting under the *Corporations Act 2001*. We disclaim any assumption of responsibility for any reliance on this report or on the financial report to which it relates to any person other than the members, or for any purpose other than that for which it was prepared.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

*Independence*

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001* would be in the same terms if it had been given to the directors at the time that this auditor's report was made.

*Auditor's Opinion*

In our opinion the financial report of Football West Limited is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the company's financial position as at 30 September 2007 and of its performance for the year ended on that date in accordance with the accounting policies described in Note 1; and
- (b) complying with Australian Accounting Standards to the extent described in Note 1 and complying with the *Corporations Regulations 2001*.

Yours faithfully

**BDO Kendalls Audit & Assurance (WA)**



**Sherif Andrawes**  
Director