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J Blyth\*

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#### INAUGURAL BOARD MEMBERS

Kevin Campbell Steve Coppack Russell Goodrick

\* Deceased

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It is with great pleasure that I introduce my sixth Annual Report as Football West Chairman, covering 2017-2018. The past year has been a terrific success and seen us celebrate a fantastic international occasion on home soil, a major signing overseas and a lot more in between.

Our numbers continue to grow, which is in keeping with football again being officially declared as the No.1 participation team sport in Australia and WA.

Football West had more than 60,000 registered and affiliated players across the state, including 43,000 registered participants in season 2018. Other figures showing the game in very good health include the 20,000 females involved across all of our activities. That translates as a 24% increase in just four years, with strong participation across the board from ALDI MiniRoos, Women's Premier and Women's Masters.

Girls and women's football in WA received a tremendous boost in 2018 when the Matildas played their first international in Perth, a 5-0 win over Thailand which showcased the love for the women's national team in our state.

Asia was a strong focus for Football West too. State teams toured Malaysia, Bali, Thailand, Singapore and China, where we also signed a three-year Memorandum of Understanding with Shanghai FA to deliver greater exchange programs and strengthen relations. A Delegation from Shanghai FA recently visited Perth, while in June we hosted a touring team from Persebaya, Indonesia.

Both the Female Football Plan and Asian Strategic Plan are cornerstones of Football West's future, as is the State Football Centre. Football West has worked hard to continue to strengthen our ties with Federal and State Governments as we strive to improve opportunities for regional, state and national teams.

Football West was closely involved with the Chelsea Foundation when the Premier League giants came to Western Australia and it was great to hear how impressed the London club was with the quality of the programs coordinated by Football West. We look forward to similar interaction with Manchester United and Leeds United in 2019. The FFA Cup always brings great drama and 2018 was no different. The efforts of Gwelup Croatia and Armadale to the national Round of 32 caught the imagination and I again say a huge well done to the two sides. State League Division One outfit Gwelup defeated three NPL teams during their fantastic run while Armadale's supporters had a ball travelling 3500km to Cairns on the back of their successful Belt Up Cup Final.



We welcomed on board new partners in the past 12 months and their support is of course invaluable. Gold Fields is the sponsor of all of our State teams, the Insurance Commission of WA came on board to support community football, Besteam became our new apparel supplier, Imagine Cruising Australia is the new backer of our Under 12 Junior competition while asset management solutions company Crystalise will promote the continued growth of disability pathways within WA football. I welcome their involvement and give my continued gratitude to longer standing partners such as Select, Healthway, Smarter than Smoking, Department of Local Government, Sport and Cultural Industries (DLGSC), and All Flags Signs and Banners.

I would also like to acknowledge the contribution of our Zone Representatives, Standing Committee members, associations, tribunal members, clubs, volunteers, players, coaches, referees and everyone else who has helped us deliver another fruitful year.

I would like to thank the other members of our Board and CEO James Curtis for their continued efforts to grow the game in WA. Finally, I would like to acknowledge our retiring directors, Henry Atturo and Lui Giuliani.

Henry has been a Director of Football West since December 2010.

He has been the Deputy Chairman of the Board for eight years and dedicated considerable time and effort to attend matches and interact with the football community – especially the NPL. He is also the Chair of the Life Membership Committee. His valued and considered advice has greatly contributed to the achievements of Football West.

Lui has been a Director of Football West since March 2014 and was instrumental in developing the Football West Strategic Plan. Lui has had a long interest in football through his Junior and Masters Leagues playing days in the local football competition, coaching junior teams and attending major football games. He has been a member of the Finance and Audit Committee at Football West since its inception in 2014 and has provided sound financial and strategic advice to the Board on a wide range of matters.

I sincerely thank both Henry and Lui for their outstanding commitment and contribution to football in WA over the last 8 years.

Yours sincerely

LIAM TWIGGER CHAIRMAN



## HIGHLIGHTS

## Football West a big winner at awards

At the 2017-2018 Sport and Recreation Industry Excellence Awards, Football West was awarded the Minister's Award for Sport and Recreation Industry Excellence.
Conferred every two years, the award is given to the most outstanding finalist across all other award categories.

Football West was in the running after winning the Organisational Excellence Award for our Strategic Plan 2018-2022 and being a finalist in two other categories – Innovation in Practice (for the Insights Project) and Professional Event of the Year (for the Matildas v Thailand international and associated activations).

#### Matildas visit

The Australia national women's team the Matildas played in Perth for the first time in March when they faced Thailand at nib Stadium in a warm-up for the AFC Women's Asian Cup 2018.

The Matildas won 5-0 to cap a hugely successful eight days which saw a number of Football West activations including An Evening With The Matildas function at UWA, a family fun day and open training session at nib Stadium.

#### Participation remains strong

For the fifth release in a row, independent research conducted by the Australian Sports Commission confirmed that football is Western Australia and Australia's number one competitive team-based sport.

According to the latest data, an estimated 12.4% of children and 2.9% of adults in WA play football. Nationally 1,094,137 people play football, 383,029 more than Aussie rules, and 17% of the total club sport population.

#### London calling

English Premier League giants Chelsea came to Perth in July. The highlight was the Londoners' match against Perth Glory which attracted more than 55,000 supporters to Optus Stadium on a cold and very wet Monday night. At the fixture Football West arranged for scores of registered Junior players to engage in a "March Past" around the stadium before the game.

Football West was also closely involved in the visit, working with the Chelsea Foundation on a number of activations. These included:

- A clinic with more than 80 students from Lynwood Senior High School's Intensive English Centre and Education Support Centre.
- A morning at Birdwood Square with around 100 students from Highgate Primary School.
- A coach education workshop at Murdoch University Melville FC with around 70 coaches and players from the club's Under 11 and Under 14 teams.

- A session with the Football West NTC U17 girls and Elite U16 boys at Celebration Park in Balga.
- A Coach Education classroom workshop and practical with 70 coaches at Perth Plasterboard Centre Stadium.
- Park, where players and spectators were given the chance to have their photograph taken with Socceroos legend and Chelsea FA ambassador Mark Schwarzer and the FA Cup trophy.

The visit was covered widely on the official Chelsea FC website, which can get up to 30 million views, and Chelsea Foundation Senior International Development Officer David Monk said: "The pre-season tour and the activities around it have been some of the best I've been involved in my 11 years at the club."



## STRATEGIC PLAN UPDATE

Football West is well under way to implementing its Strategic Plan for 2018-2022. Initiatives launched in 2018 included:

- Implementation of a suite of policies across the organisation
- Review of existing Development programs to inform future delivery
- Development of a Good Practice Guide for clubs, which will be launched in early 2019
- · Implementation of a new finance system
- Development of an IT Strategy

Future activities will include further actions to upgrade Football West's infrastructure, the development of a Statewide Facilities Plan and further scoping work to inform resource requirements for football over the coming years.

#### Female Football Plan

Football West has been working to implement its 2018-2022 Female Football Plan. Initiatives launched in 2018 have included:

- · Female-only coach and referee courses.
- · Female coaches' mentor program.
- · Female Masters program launched.
- All-female officials at the Women and Girls' Cup Final.
- Perth Glory W-League Club Ambassador Program.
- Perth Glory W-League game held in Bunbury.

In 2019, a 6-a-side female-only social competition will also be launched as part of the Plan.

#### Asian Engagement Strategy

Football West and the Shanghai FA signed a three-year Memorandum of Understanding in September.

The MoU signed to deliver improved player, coach and referee exchange programs between the two bodies.

Western Australia has had a strong tradition of football exchange within Asia, and through the development of the Asian Engagement Strategy in 2017 Football West aims to take this to another level.

In June, Football West hosted the Persebaya Under 19 team for a week. The Indonesia club has a huge social media reach, including almost 100,000 followers on Facebook and more than 780,000 Instagram followers. This meant the three-match tour, and therefore Football West, received widespread coverage in Indonesia.

A number of Gold Fields State Teams undertook tours of Asia during 2018. These included trips to Jinshan in China, Bali, Malaysia, Thailand and Singapore.

#### Finance

A new finance system was introduced at Football West in 2018. The MYOB advanced system was rolled out on July 1 with the aim of increasing efficiency.

Expense Manager, a new payment system, was also brought in.

#### National Reconciliation Week

Football West joined more than 150 organisations in showing support for National Reconciliation Week by sponsoring banners across the city as part of the Department of Aboriginal Affairs' Street Banner Project. The project, which was founded in 2011, encourages organisations to recognise the influence of Aboriginal people through a series of banners displaying images that promote reconciliation.

The Football West banner was raised on St. George's Terrace throughout the week in May and June.

### **PARTNERSHIPS**

#### Insurance Commission of WA

The Insurance Commission of Western Australia signed a three-year deal with Football West in November 2017 to fund the Belt Up Campaign.

The partnership saw Football West distribute more than 2,000 Belt Up balls distributed in May to teams participating in regional and metropolitan competitions and development programs.

The partnership also saw the State Cup become known as the Belt Up Cup, with additional naming rights to men's Sunday competitions across the Masters and Amateur leagues.

#### Healthway renewal

Football West began a two-year, \$550,000 partnership with Healthway to improve sporting club environments for children and young people.

The Healthy Footballer, Healthy Community program focuses on the health of players, coaches, referees, volunteers and the wider football community and will see the Smarter than Smoking message promoted to more than 240,000 people across Western Australia. The Healthy Clubs Competition was launched in 2018, with clubs encouraged to let Football West know how they have become healthier – eg added healthier options to the club canteen. Three monthly prizes of \$750 worth of sports equipment were up for grabs. Clubs who won included Wanneroo City, Olympic (Geraldton), Denmark, Westside and Rockingham City.

#### Gold Fields

Football West signed a three-year deal with global miner Gold Fields in April. The partnership sees Gold Fields support our 21 State football teams and work with Football West in our regional programs.

#### **Evolution Sports Imports**

Evolution Sports Imports became the exclusive ball supplier for all Football West competitions until the end of 2020.

#### Besteam

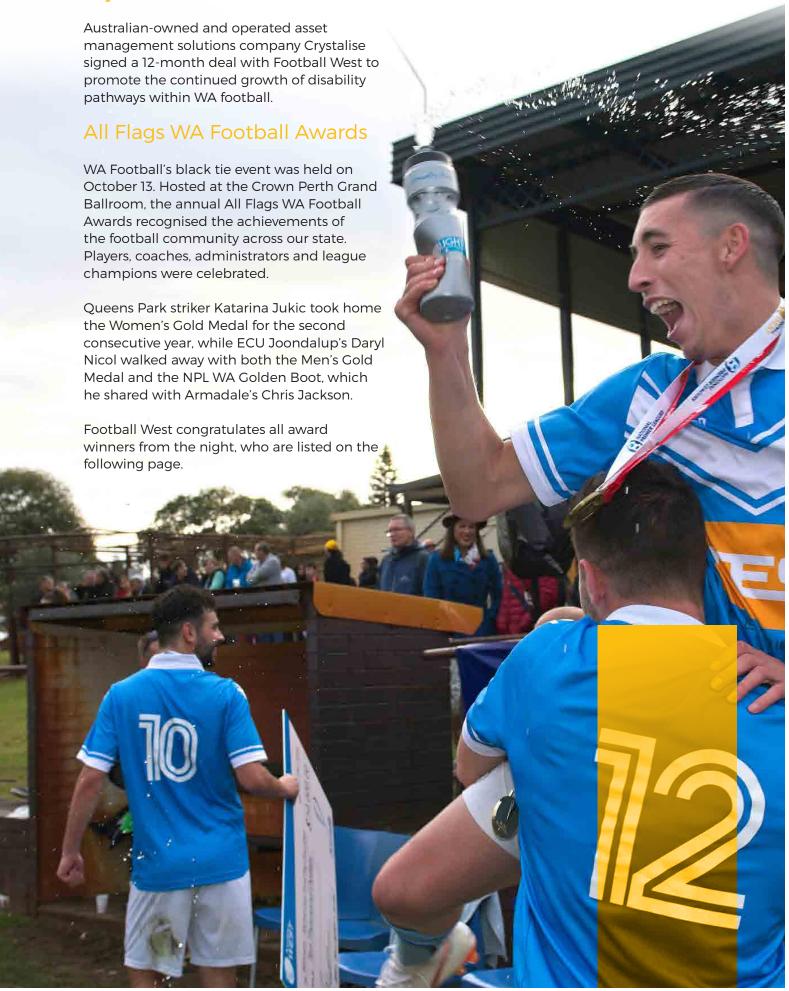
Football West announced a three-year deal with Besteam Sport Australia, who will be our exclusive official apparel supplier.

Besteam Sport will supply an extensive range of teamwear for the players, coaches, managers, referees and staff of all Football West programs, which include the Gold Fields State outdoor and futsal teams.

#### **Imagine Cruising**

In September Imagine Cruising Australia became the new sponsor of Football West Under 12 Junior competition. The three-year deal kicks off for the 2019 season.

#### Crystalise



## FOOTBALL WEST CONGRATULATES ALL AWARD WINNERS FROM THE NIGHT, WHO ARE LISTED BELOW:

AWARD	WINNER
State League Division One Coach of the Year	Taki Nicolaidis (Gwelup Croatia)
State League Division One Golden Boot	Alexander Kretowicz (UWA Nedlands)
State League Division One Player of the Year	James Harmer (Rockingham City)
State League Division Two Coach of the Year	Tim Kantor (Wanneroo City)
State League Division Two Golden Boot	Danny Hodgson (Olympic Kingsway)
State League Division Two Player of the Year	Danny Hodgson (Olympic Kingsway)
Amateur Premier League Coach of the Year	Steve Dimitrovich (Kingsley)
Amateur Premier League Goalkeeper of the Year	Paul Rainford (Kingsley)
Amateur Premier League Golden Boot	Jayden Drummond (Kingsley)
Amateur Premier League Player of the Year	<b>Jesse Higgins</b> (Kingsley)
Women's State Premier League Coach of the Year	Ben Anderton (Queens Park)
Women's State Premier League Goalkeeper of the Year	Morgan Aquino (Football West NTC)
All Flag's Women's Gold Medal	Katarina Jukic (Queens Park)
Women's State Premier League Golden Boot	Katarina Jukic (Queens Park)
All Flags Men's Cold Medal	Daryl Nicol (ECU Joondalup)
David Cantoni Disabilities in	Alessandro La Verghetta
Football Player Achievement Award	
David Schrandt Administrator and Volunteer of the Year	Vicki Frost (Quinns FC)
Dylan Tombides Young Player of the Year Award	Jake Brimmer (Perth Glory)
All Flags Golden Whistle Referee of the Year Award	Adam Fielding
NPL WA Goalkeeper of the Year	Jason Saldaris (Floreat Athena) and
	Alex Dunn (Inglewood United)
NPL WA Golden Boot	Daryl Nicol (ECU Joondalup) and
	Chris Jackson (Armadale)
NPL WA Coach of the Year	Ramon Falzon (Perth SC)
NPL WA Goal of the Season	Antoine Lemarie (Forrestfield United)

## DEVELOPMENT

#### Gold Fields State Teams

#### National Youth Championships

The Girls Youth State Teams (U14's and U15's) represented WA at the National Youth Championships (NYC) in Coffs Harbour in July and were competitive in their groups, both having the majority of the players from the NTC program. Tijan McKenna won the Under 14 Player of the Tournament award while Alix Davies was named the Under 15 Goalkeeper of the Tournament.

The Boys Youth State Teams (U13's and U14's) represented WA at the National Youth Championships (NYC) in Coffs Harbour in September in a new format that included for the first time also three Hyundai A-League Academies (Perth Glory, Brisbane Roar and Newcastle Jets).

#### Persebaya visit

Football West invited the U19 Persebaya Surbaya football team to visit Perth to train and play against some of our representative teams. The team also had the opportunity to visit a few of the local attractions including Rottnest Island, Perth Zoo, Fremantle and Kings Park.

During the visit the Indonesian side played three matches, including one against the Gold Fields State Boys U15s.

## Jinshan International Youth Football Cup

The U15 Boys attended the Jinshan International Youth Football Championship in Shanghai, China, displaying a good brand of football in a new environment for our players against teams from India, China and Slavia Prague.

## Bali International Football Championships

The U15 Boys were then invited to take part in the Bali International Football Championships between December 1-10, along with teams from nine other countries. Four wins from five matches saw the State U15s beat sides from Indonesia, Malaysia, Japan and Philippines, while the team from Korea Republic scored a last-minute penalty to inflict our only defeat.

#### Challenge Cup v Perth Glory

There was also plenty of activity at the senior level for the State Teams. The Men's State Team played twice against Perth Glory in the Challenge Cup. In August Glory won 5-2 at Perth Plasterboard Centre Stadium, while a month later at Dalmatinac Park the match finished 2-1 for the A-League side. In October, Perth Glory Women defeated the Gold Fields State Women's side 3-1.

#### State Amateurs in Malaysia

The State Amateur Team under new coach Colm Costello toured Malaysia in November and won all three games against Sarawak, Kuching and SAWK Project Team. The WA team scored 10 goals, conceded none and deservedly lifted the Friendship Cup.

#### Singa Cup

The Boys U12, U14 and U16 Boys and the Girls U16 Regional State Teams entered the 2018 Singa Cup in November. The teams faced fierce competition from teams from Australia, Malaysia and Singapore during the 11-a-side competition held at The Cage. The U12s reached the quarter finals.

The squad was initially identified during the Smarter than Smoking Country Camp in April 2018 where they were selected for the international tournament.

#### Phuket Youth Cup

The Boys U13 and U15 Regional State Team headed to Thailand in December where they faced sides from China, Japan, Malaysia, Singapore and Thailand during the 11-a-side competition held at the Thanyapura Sports and Leisure Club.

The squad was initially identified during the Smarter than Smoking Country Camp in April 2018 where they were selected for the international tournament.



## **PROGRAMS**

#### Metropolitan

#### Walking Football

One of the unlikely success stories in 2018 was the advent of Walking football, driven by Inclusive Development Officer Gordon Duus.

The format originated in the UK, where there are now over 40,000 players competing in structured leagues. It targets mainly people who are aged 50+, most of whom have stopped playing or have never played, with the aim to help them become more active and increase their social interaction. Older people and others with reduced mobility and fitness are especially encouraged to try it out.

Walkshops at metro clubs and in Geraldton attracted 116 participants, while the first state carnival won by Quinns FC had 50 players. Through Walkshops, Football West has been working with clubs and initiatives to make football enjoyable and accessible to a wider section of the community.

Football West plans to hold two Walking Football competitions in 2019, while the Federal Government recently announced that \$1.8m would go to the FFA for Walking Football, of which Football West will receive \$280.000.

## Football West National Training Centre (NTC) Girls

The program had 48 full time players and 24 associate players in the three age groups (U14's, U15's and U19's).

The head coaches for each group were: Faye Chambers (U14's), Darren Young (U15's) and Jessine Bonzas (U19's).

Each age group had an average of four contacts weekly (three training sessions and

one game) for 42 weeks, competing in a WA competition (U14's in the Boys Div 1 U12's; U15's in the Women's Premier League, Reserves and the U19's in the Women's Premier League, First Team).

The oldest NTC group also attended the NTC Challenge in Canberra (May), where they had a very competitive week, finishing fourth out of eight (U17 age group).

Three NTC players were selected last year for the Youth National Teams (Morgan Aquino in the Young Matildas and Tijan McKenna and Isabella Wallhead in the Junior Matildas).

Five NTC players were offered Perth Glory scholarships (Isabella Foletta, Liana Cook, Abbey Green, Isabella Wallhead and Hana Lowry).

## Smarter than Smoking Skill Acquisition Program

The Club Skill Acquisition Program (SAP) saw around half the Junior NPL Clubs involved in 2018. The clubs included; Armadale, Balcatta, Cockburn, Ellenbrook, Forrestfield, Inglewood, Joondalup City, Mandurah, Rockingham and Sorrento. The Club based SAP program is a great way for clubs to support their players development through extra weekly sessions and out of season programs.

The Football West Girls SAP continued to run out of venues in Balga and Aubin Grove, providing additional opportunities to over 80 participants to develop their core skills. The program for girls aged 9-13, focuses on the core skills of Running with the Ball, First Touch, 1v1's and Striking the Ball.

The visit of Chelsea FC in July saw Chelsea staff run a session for our Girls SAP squads at Gibbney Reserve in Maylands.

#### **Coaching Courses**

The number of metropolitan coaching courses completed in 2018 were:

- 22 ALDI MiniRoos Certificate courses delivered in Perth
- 11 Skill Training delivered in Perth (including 1 female only)
- · 2 Game Training courses in Perth
- · 1 Senior Licence in Perth

#### Talent Support Program

The program continued to be strong in its third year, providing a very competitive training environment in three Metro (North, Central and South) and one Regional (South West) hubs.

There were 160 talented players aged 13-16 accepted into the program, training once a week in order to speed up their development alongside the weekly club training.

The program received a massive boost of confidence with a WA National Youth Camp conducted for two days by Trevor Morgan, National Youth Coach – 35 players aged U15/16 from Perth Glory and the TSP were assessed by Morgan during the camp, which will become a yearly event.

A pilot Girls TSP was launched with the NTC Girls coaches conducting a set of six-week program for 14 girls aged 13-15; the Girls TSP will become consistent in 2019 alongside the Boys program.

#### **Advanced Coach Education**

Five C Licence courses (3 Youth, 2 Senior) were conducted, with a total of 112 coaches in attendance, as well as one B Licence course with 24 coaches in attendance.

Five Coach Education Workshops were held, covering various topics from Skills Acquisition Program SAP to modern trends in Youth and Senior training approach.

The State Coaching Conference was conducted at ECU Joondalup campus in October and was a real success, with 110 coaching attending a full day of theory modules and practical sessions.

## Grassroots Equipment Donation Program

Football West continued the program aimed at providing equipment to clubs, schools and community groups. Clubs were encouraged to donate their unused equipment to Football West including balls, playing kits, bibs, goals and cones, while Football West contributed much more. Football West distributed more than \$16,000 worth of donations in 2018.

#### Summer All-Abilities Futsal

There were 47 players in the 5-a-side game at two venues. It united players in an inclusive format with thrills, goals and friendship.

With new support from WA Blind Sports Federation, games are played with an audible ball which is also available to players during skill training.

People who enjoyed Summer All-Abilities Futsal included those:

- With or without competitive disadvantages (including physical, sensory, intellectual disability, etc)
- Wanting to play and learn at their own pace without high pressure
- · Beginning or making a comeback
- Preparing for pathways in the game, especially Special Olympics, Paras and Vision Impaired
- Seeking to make friends in a team environment

#### Africa Down Under Cup

The seventh annual Africa Down Under Cup was another success at Langley Park in August.

It comprised 10 teams with Togo winning the cup. Nigeria, Somalia, Togo, Mauritius, Liberia, Zambia, Libya, Australia, Tanzania and Northlake Senior Campus also took part in the competition, which is hosted by Football West in conjunction with Paydirt Media as part of the Africa Down Under mining and energy conference.

Mines and Petroleum Minister Bill Johnston attended, as did the representatives of the sponsors of the participating teams.

#### Street Football

Street Football was introduced in WA in 2018 and proved very successful.

The format is very informal, with the emphasis on skill and improvisation in small-sided games made up of 2v2 or 3v3 teams.

There were 22 activations at five locations across WA - Morley, Carousel, Bentley, Langford and Katanning.

The target groups were youth at risk and neighbourhoods with low socio-economic community groups and the program was supported by the DLGSC and partnered with the Western Australia Police Force.

The Westfield Carousel and Morley Galleria shopping centres hosted a weekly session over four weeks in November and December and both reported a drop in youth offending while it was on.

## Harmony Week Football Festival

The festival was held at Mills Park,
Beckenham, and consisted of small-sided
matches. It was supported by the DLGSC
through the OMI Harmony Week grant.
There were 10 teams involved, eventual
winners Turkey, Nigeria, China, Cameroon,
Malaysia, Australia, Western Australia Police
Force, Palestine, Afghanistan and Liberia.
City of Gosnells Mayor Glen Dewhurst and
Chris Tallentire MLA attended.

#### **School Visits**

Football West supported All-Abilities Inclusive school carnivals and activity days.

We assisted with equipment, delivery, coaching and oversight, while promoting the inclusive pathways.

The numbers at major interschool events were: 110 at the Associated and Catholic Colleges Sports Day, 60 at Butler College Expo ESC, 120 at the Education Support South Network 120 and 100 at Kalamunda Senior High School ESC.

## Special Olympics Tour and World Games Selection

Football West Inclusive Participation Officer Gordon Duus was co-opted onto the April Special Olympics National Games WA tour, assisting the other coaching staff and the players. For the first time WA fielded two teams: 7-a-side and 5-a-side, with both teams taking bronze medals.

One WA-player was selected for the 2019 World Games in Abu Dhabi, with Emily Casella the first female to represent Australia in this format.

## Edmund Rice Centre Partnership

The Common Goal program run by the Edmund Rice Centre went for 44 weeks over two locations, Mirrabooka and Queens Park The groups were Aboriginal, multicultural, low socio-economic community groups, disadvantaged and disengaged communities. The highlights included the Australian Police and Emergency Services Games, with WA Police winning on penalty shoot-outs. During the year the Common Goal program had regular matches against Trinity College across both locations.

#### Paralympic Opportunities

Paras Football (7-a-side) caters for athletes with disabilities related to neurological impairment such as cerebral palsy, acquired brain injuries, stroke injury and certain forms of motor neurone disease.

With WA-based coach Goran Stajic as national assistant coach, three WA players joined the national program in camps and the Australian Pararoos squad for the IFCPF Asia-Oceania Championship.

Australia came away from Iran with silver medals and earned qualification for the 2019 World Championship. WA Paras goalkeeper Chris Barty was awarded of goalkeeper of the tournament, while fellow West Aussies Alessandro La Verghetta and Brad Scott scored.

Connor Bunce was the young player of the tournament, the second year in a row a WA player has won the award.

#### Banksia Detention Centre Program

Initiated by Football West Development Officer Garry Church in 2016, the Banksia Detention Centre program helps young offenders at the detention centre to reconnect with the community through football.

Church visited the Centre on a regular basis and highlights included a visit from the Pro Futsal Centre and a team made up from Football West staff.

#### Multicultural Female Uniform Guide

The guide was launched earlier this year to assist girls and woman with personal, cultural or religious clothing representation as a guide on what can be worn across Football West's competition platforms.

The DLGSC, in partnership with Communicare, set out to develop a blueprint uniform guide for multicultural woman engaging in different sport. Football West got behind this initiative and saw the Multicultural Female Uniform Guide created, with clubs receiving soft copies to distribute across the memberships.

## Female Mentor-Mentee Program

The program provided a supportive environment for potential female coaches to develop their abilities and aims to increase the number of female coaches in WA by encouraging new coaches to stay in the game and existing coaches to share their experience with others.

The vision is to have more female coaches that want to continue to coach in the future-higher retention rate.

## Female only C Licence and Skills Training Certificate

To provide females with further coach. We had 10 females obtain the Skills Training Certificate and 20 females obtain the C Licence, fully subsidised by Football West.

#### Football West ALDI MiniRoos Kick Off

The Kick Off program introduced children to the game, providing a safe and inclusive environment.

Football West assisted clubs in the running and facilitating of ALDI MiniRoos Kick Off programs.

There were 19 Kick Off programs held in 2018 with a total participation of 867 children aged 4-9 in a six-week or more introductory program.

#### Club Ambassador Program

This initiative linked Perth Glory Women's players to local clubs so they would inspire and encourage young female footballers to continue playing and lessen the dropout rate of females in the sport between the ages of 15-18 years of age.

In 2018 we had 990 girls seen by Glory Women players in their club environment and 1,886 met a Glory player at an event.

#### Women's Masters

A 10-week competition which involved 11 women's teams, held on Wednesday nights at Celebration Park, Balga between October and December.

The minimum age of players was 30 but it proved a big draw to players aged 45+.

**Futsal Sporting Schools** 

This was all about getting schoolchildren actively participating and enjoying the game through the Futsal program.

In 2018 Football West visited 22 schools and engaged with 1,185 children in the program.

#### In the regions

#### Northwest funding

For the first time Football West secured government funding to deliver football programs in the Kimberley and Pilbara. This was the result of a comprehensive planning and consultation process, which included surveys and in-person feedback workshops across the Northwest.

Activities to be delivered will include coaching courses, refereeing courses, mentoring of future course instructors, governance activities, club development workshops and the development of a Stakeholder Engagement Plan for the region.

#### Kalgoorlie Festival of Football

Football West held its second NPL WA Regional Cup round on April 14 when Sorrento and Perth Glory participated in the Kalgoorlie Festival of Football.

In the week leading up to the game, Football West held school clinics, ALDI MiniRoos programs as well as coaching and referee workshops.

Football West also ran activations in conjunction with the Kalgoorlie-Boulder Council during their Goldfields Goldrush Kidsfest event. More than 1,000 people participated in the event and more than 450 people attended the NPL WA match which Glory won 6-1.

#### **Country Camp**

Over 160 talented regional players attended the Football West Country Camp in April. The camp provides an opportunity for talented Country Week players to further develop their skills.

They participated in training sessions, games against metropolitan teams and team

building sessions over the course of four days staying at Christchurch Grammar. Some of these players were selected for the WA Country Teams travelling to the Singa Cup in Singapore and the Phuket Youth Cup in Thailand.

#### Country Week

Sixty-five regional teams came to Perth on the September school holidays to participate at Smarter than Smoking Country Week at the new venue at UWA Sports Park with over 900 participants and all regional associations were represented as part of the event.

More than 2,000 parents, families and friends attended the event as spectators throughout the week.

#### Pilbara Development Camp

After receiving a grant from the Pilbara Sports Academy players country state players from the region were invited to a free development camp in October. A Football West coach with the assistance of a regional coach ran the training sessions. A nutritionist and psychologist were invited to talk to the players regarding nutrition and building resilience.

## Geraldton Soccer for Change program

In November Football West joined forces with the Geraldton Sporting Aboriginal Corporation and the WA Centre for Rural Health to develop the program, which focuses on developing soccer and life skills, health, teamwork and leadership.

The week-long activities included futsal at Wonthella Oval and Walking Football at the QEII Seniors and Community Centre.

#### Regional visits

Football West staff and external coaches visited numerous regional areas working with players and schools and delivering coaching courses including, Newman, Port Hedland, Karratha, Narrogin, Tom Price and Paraburdoo, Merredin, Brookton, Esperance, Kalgoorlie, Broome, Lake King and Bruce Rock.

#### Training centres

Football West took over the regional training centres at Busselton and Margaret River with over 150 players participating at the training centres during the school term.

#### New faces

In 2018 Football West appointed new full-time Regional Development Officers, one in the Great Southern (Albany) and one for Leeuwin and Naturaliste (Busselton).

## IN CLUBLAND

#### REFEREES

#### Referee Registrations

Metropolitan referee registrations increased by 15% to a total of 544, including a 24% increase in female registrations. This increase in female registrations was best displayed at the Women's Cup Final Day, with all-female officials appointed to the Women's and Junior Girls Cup Finals for the first time.

#### **National Competitions**

Five referees were selected to represent the Football West at FFA National Youth Championships, with Jess Byrd at the Girls NTC Challenge Tournament, Aulia Marshall at the Girls U13/U14 tournament and Harry Bolan, Mitch Barrington and Jamie West at the Boys U13/U14 tournament. All officials performed admirably and benefited from experienced coaches and quality football at the tournament, which will continue their development towards elite officiating.

There have also been seven officials appointed to active duties on the national league panels for the 2018/19 season. Adam Fielding enters his fifth season as a Hyundai A-League referee, while Josh Manella (10th season), Matthew Southern (fourth season) and Arvin Shanmuganathan (second season) were retained on the panel of assistant referees. Shane Skinner, Adrien Liechti and Harry Bolan were selected to officiate in the Foxtel Y-League and Westfield W-League competitions.

## Referee Courses and Coaching Nights

There were 454 participants in 31 metropolitan, regional and school Level 4 courses during the year, including two free of charge female-only courses.

The Young Sports Leaders program to recruit referees and coaches aged 14-25, which was run in conjunction with the DLGSC, was very popular during 2018. Formal coaching sessions for existing referees were held at venues North and South of the river each month, as well as upgrade courses for 41 referees.

There were over 300 referee assessments conducted throughout the year, including 100 in junior matches.

#### **UK Tour**

Football West held the fifth biennial UK Development Tour for nine referees. With participants from previous tours going on to officiate in the Hyundai A-League, Westfield W-League and Foxtel National Y-League, this year's tour represented a fantastic development opportunity for selected referees. The 2018 tour was expanded to include referees from all levels of the game and once again proved to be a great success.

#### All Flags Referee Awards

2018 saw the inaugural Referee Awards Night held in the Ellis Room at the Bendat Basketball Centre in Floreat on October 5, with over 100 attendees. The achievements of more referees than ever before were recognised, with nine awards presented to referees from all levels of the game.

#### Winners

Referee Encouragement Award:

#### Alex Wright

Junior Referee of the Year:

#### **Liam Barclay**

Women's League Referee of the Year:

#### Jess Byrd

Amateur League Referee of the Year:

#### **Anthony Walsh**

State League Youth of the Year:

#### **Troy Malatesta**

State League Assistant Referee of the Year:

#### **Simon Hicks**

State League Referee of the Year:

#### **Shane Skinner**

Football West Assistant Referee of the Year:

#### **Shane Skinner**

Football West Referee of the Year:

#### **Adam Fielding**

#### COMPETITIONS

#### **NPL WA**

A thrilling finish to the season which will ultimately be viewed as one that got away for Perth Glory, whose inability to wrap up the title over the final weeks of the season allowed Perth Soccer Club to nip in on the final day.

The Azzurri then represented WA in the NPL National Final Series, going down 1-0 in the Elimination Final away at Sydney Olympic. The NPL WA will return to a 12-team competition for 2019.

NPL WA U20: Perth Glory NPL WA U18: ECU Joondalup

#### State League

Another title race which went down to the final round, Rockingham City taking the Division One crown and booking a spot in the NPL WA for the first time.

Olympic Kingsway won the Division Two title and promotion to Division One after going through the campaign unbeaten.

Division One Reserves: Gwelup Croatia Division Two Reserves: Wanneroo City Division One U18: UWA-Nedlands Division Two U18: Quinns

## Women's State Premier League

Queens Park were by far the standout side in the Women's Premier Division as they completed an undefeated league season to retain their title.

South West Phoenix won the Women's State League Division One, while Fremantle City (A) won Division Two.

Women's Premier Division Reserves: **Oueens Park** 

#### Belt Up Amateur League

North Perth United were deserved winners of the Belt Up Amateur Premier Division, taking the title by seven points.

Belt Up Amateur Division One:

#### **Joondalup United**

Belt Up Amateur Division Two:

#### **Emerald**

Belt Up Amateur Division Three:

#### **Fraser Park**

Belt Up Amateur Division Four:

#### **Yanchep United**

Belt Up Amateur Premier Division Reserves: **Kingsley** 

Belt Up Amateur Division One Reserves:

Joondalup United

Belt Up Amateur Division Two Reserves:

#### **North Beach**

Belt Up Amateur Division Three Reserves: **Subiaco** 

Belt Up Amateur Division Four Reserves: **Kingsley** 

#### FFA Cup

The David-v-Goliath competition sees more than 700-member federation amateur and semi-professional teams battle it out to reach the Round of 32, when the giants of the A-League join the fray.

The Football West representatives in 2018 were NPL WA outfit Armadale and State League Division One team Gwelup Croatia, who accounted for three NPL teams on their way to the national stage.

Gwelup's cup run ended when they were well beaten 4-0 by Adelaide Comets at Dorrien Gardens, while Armadale created history by making the competition's longest journey – 3,500km – to take on Cairns.

The Queenslanders won 4-0 but that didn't ruin the experience for the 50 WA supporters who made the trip, many paid for by former Armadale junior and current Socceroo Trent Sainsbury.

#### McInerney Top Four Cup finals

The final of the Top Four Cup was played at Bayswater City's Frank Drago Reserve in front of around 1,500 spectators on Saturday, September 8.

It featured the sides who had finished one and two in the NPL WA and once again it was Perth Soccer Club who came out on top at the expense of Perth Glory. Paul Zimarino was the star with a second-half hat-trick to help coach Ramon Falzon's Azzurri overcome a half-time deficit and win 4-1.

To make Perth's achievement all the more impressive, they reached the final after a midweek Preliminary Final win over Cockburn City, while Glory had had a full week to prepare following their penalty shootout defeat of Perth in the Semi Final.

The U18 Cup Final was won by home side Bayswater City 3-0 against Perth Glory.

The U20 Cup Final went to Perth SC on penalties following a 1-1 draw against ECU Joondalup.

#### Women's Top Four Cup finals

Balcatta won the Women's Top Four Cup and, in the process, prevented Queens Park from completing the Treble. Keeper Gabby Dal Busco was the spot-kick hero, saving a penalty to ensure the match finished 0-0 and then four more during the shootout.

Balcatta overcame Northern Redbacks in the Semi Final, while Queens Park saw off Fremantle City.

#### Belt Up Cup Final

With the two finalists guaranteed a spot in the FFA Cup national Round of 32, Armadale and Gwelup Croatia could focus on claiming the silverware when they met at Dorrien Gardens on Saturday, July 14.

The occasion was made all the more special by the atmosphere created by the large Armadale following, whose non-stop support was rewarded with a 2-0 victory for John O'Reilly's side. Chris Jackson scored both goals.

The Under 18 Cup Final was won by Bayswater City, who pipped hosts Perth SC 1-0.

The Reserves Cup Final went the way of Perth Glory after they defeated Sorrento 2-1.

#### Men's cup finals

Kingsley lifted the Belt Up Amateur Cup by defeating Leeming Strikers 2-1 at Perth Plasterboard Centre Stadium.

The Belt Up Amateur Reserves Cup Final on the same day featured the same two clubs, with Leeming's second string taking the honours by a similar scoreline.

AFC Joondalup won the Belt Up Masters Cup by seeing off Kingsley 3-0, while the Belt Up Metropolitan Cup Final was won by Hillarys 2-0 against Sorrento Vikings.

#### Women's cup finals

Queens Park were comfortable winners in the Women's State Cup Final when they faced Northern Redbacks at Grindleford Reserve on Saturday, September 1. Tia Stonehill, Katarina Jukic and Sadie Lawrence were on target for Queens Park who won 3-0.

A double from Makayla Crawford helped North Beach beat Perth AFC 3-1 in the final of the Women's Metropolitan Cup Final.

#### Night Series finals

Floreat clinched the pre-season NPL WA Night Series title by defeating Subiaco 3-1 at Perth Plasterboard Centre Stadium. Carlo Coehlo, Keylun Pollard and Ludovic Boi were the scorers for Athena.

The State League Night Series went to Fremantle City, Football West NTC won the Women's State League Night Series and Leeming Strikers won the Amateur Night Series.

#### Belt Up Metropolitan League

North Perth United won the Belt Up Metro North Premier while Perth Saints lifted the Belt Up Metro South Premier.

Belt Up Metro North Division One:

#### **North Perth United**

Belt Up Metro North Division Two:

#### **Yokine Eagles**

Belt Up Metro North Division Three:

#### Quinns

Belt Up Metro North Division Four:

#### **Northern City**

Belt Up Metro North Division Five:

#### **North Beach**

Belt Up Metro South Division One:

#### **Sporting Bibra Lake**

Belt Up Metro South Division Two:

#### Brozzy

Belt Up Metro South Division Three:

#### **Western Border**

#### Women's Metropolitan League

UWA-Nedlands won the Women's Metro North Division One title while Port Kennedy became Women's Metro South Division One champions.

Women's Metro North Division Two:

#### **Hamersley Rovers**

Women's Metro North Division Three:

#### **Ballajura AFC**

Women's Metro South Division Two:

#### **Perth AFC**

Women's Metro South Division Three:

#### **Baldivis Districts**

#### Belt Up Masters League

Carramar lifted the Belt Up Masters North Premier Division title while Forrestfield United won the Belt Up Masters South Premier Division.

Belt Up Masters North Division One:

#### Ellenbrook

Belt Up Masters North Division Two:

#### Kingsley

Belt Up Masters South Division One:

#### **Leeming Strikers**

Belt Up Masters South Division Two:

#### **Port Kennedy**

Belt Up Masters North Over 45 A:

#### **Bayswater City**

Belt Up Masters North Over 45 B:

#### **Noranda City**

Belt Up Masters South Over 45:

#### **Shoalwater**

## Smarter than Smoking Junior Leagues and ALDI MiniRoos

There was a combined total of more than 31,000 ALDI MiniRoos players and Junior players registered across Football West Smarter than Smoking Junior Leagues in the metropolitan area and various regional competitions.

There are 90 ALDI MiniRoos and Imagine Cruising Under 12 Leagues, 37 Smarter than Smoking Junior Leagues (Boys U13-18) and six Smarter than Smoking Girls Leagues (U13-18).

The 2018 Smarter than Smoking Junior Cup finals day took place at Ashfield Reserve on Saturday, August 25. There were five matches and 76 players.

#### The winners were:

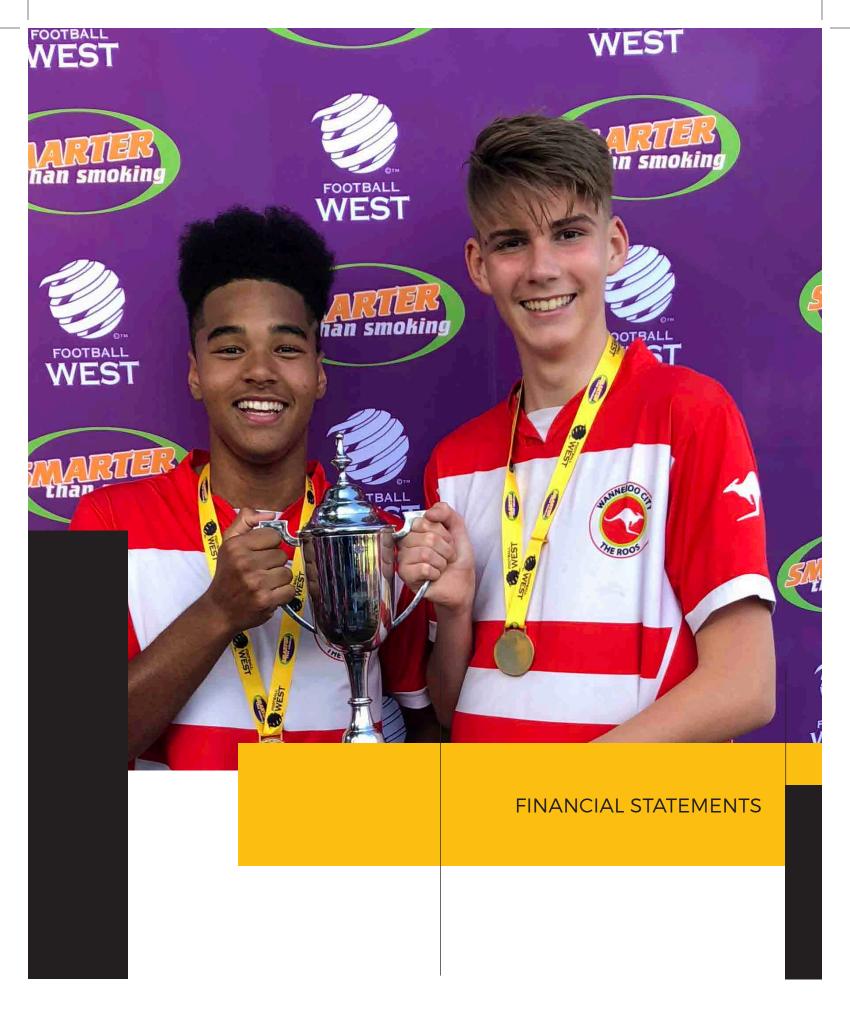
U13 Perth SC U14 ECU Joondalup U15 Perth Glory U16 Cockburn City U18 Perth SC

The 2018 Smarter than Smoking Girls Cup finals day was held with the Women's Cup finals day at Grindleford Reserve on Saturday, September 1. There were two matches and 30 players.

#### The winners were:

U14: Ellenbrook United U 16: Northern Redbacks

The Smarter than Smoking Junior Top Four Cup again proved a huge success. The semi-finals involved 84 clubs and took place at various locations on Sunday, September 11. The finals a week later at Rosalie Park and Maida Vale had 42 clubs battling it out for silverware.



## FOOTBALL WEST LIMITED ACN 109 919 324

# 2018 SPECIAL PURPOSE FINANCIAL STATEMENTS

## FINANCIAL REPORT For the year ended 31 October 2018

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#### **GENERAL INFORMATION**

The financial report covers Football West Limited as an individual entity. The financial report is presented in Australian dollars, which is Football West Limited's functional and presentation currency.

The financial report consists of the financial statements, notes to the financial statements and the directors' declaration.

Football West Limited is a not-for-profit unlisted public company limited by guarantee, incorporated and domiciled in Australia. Its registered office and principal place of business are:

#### Registered office/ Principal place of business

Unit 94 262 Lord Street Perth 6000 Western Australia

A description of the nature of the company's operations and its principal activities are included in the directors' report, which is not part of the financial report.

The financial report was authorised for issue, in accordance with a resolution of directors, on 27 February 2019. The directors have the power to amend and reissue the financial report.

Your directors submit their report for the financial year ended 31 October 2018.

#### **DIRECTORS REPORT**

#### For the year ended 31 October 2018

The directors present their report, together with the financial statements, on the company for the financial year ended 31 October 2018.

#### **DIRECTORS**

The following persons were directors of the company during the whole of the financial year and up to the date of this report, unless otherwise stated:

Liam Anthony Twigger
Sherif Andrawes
Henry Atturo
Anna Marie Liscia (resigned 28 March 2018)
Luigi Giuliani
Jason Petkovic
Andrea Hoskins
Will Golsby
Elizabeth Tylich
Amy Johnson (appointed 28 July 2018)

#### **COMPANY SECRETARIES**

Keith Wood (GIA(Cert)) and Rachael Gazis (BCom, CA) both hold the role of Company Secretary. Ms Gazis has held the position since 23 June 2015, and Mr Wood was appointed on 22 February 2018.

#### NATURE OF OPERATIONS AND PRINCIPAL ACTIVITIES

Football West Ltd is a member of the Football Federation Australia and administers Football through the state of Western Australia. Football West promotes, provides and regulates football in Western Australia via managed competitions and development programs.

Football West Ltd is a not-for-profit company and any profits, other income and property must be applied to promote its principal activities.

#### **REVIEW OF OPERATIONS**

The profit of the Company for the year ended 31 October 2018 is \$62,789. (31 October 2017: \$152,371).

#### **SHORT-TERM AND LONG-TERM OBJECTIVES**

The Company's Strategic Plan outlines the Company's objectives and overall strategic direction. This is influenced by a number of external funding partners such as the Department of Local Government, Sport and Cultural Industries and Healthway, the desire to be aligned with national initiatives, future activities of the FFA and our own analysis and environmental scan of what is happening throughout the state of Western Australia as it relates to football and more broadly sport.

## DIRECTORS REPORT For the year ended 31 October 2018

#### SHORT-TERM AND LONG-TERM OBJECTIVES (continued)

The company's short-term objectives for the next twelve months are:

- Secure Government funding for the development of a State Football Centre;
- Complete a review of available facilities and complete a facilities development plan at a Club, Local Government and State level;
- Empower clubs and associations through the provision of products designed to inform the successful management of Clubs;
- Implement the regional service model for priority regions;
- Further develop the State Team program, including maximising opportunities for youth development in Asia;
- Provide opportunities for coaches and referees to provide services in Asia and continue strengthening relationships with Asia; and
- Improve the company's capacity to deliver through implementation of internal practice enhancements.

At the highest level, the company's long-term objectives are to:

- Make football a great experience for all;
- Service all levels of the game well;
- Continue to empower clubs and associations to deliver sustainable growth of the game;
- Secure a State Football Centre and engage a strategic approach to facilities planning to improve facilities for football in WA;
- Complete an audit on existing facilities; and
- Facilitate outstanding delivery through a values led culture, capacity to deliver and strong partnerships.

#### **STRATEGIES**

To achieve all the above objectives, the company will adopt the following strategies:

- Ensure that Clubs have access to excellent resources, and are equipped to deliver sustainable growth of the game;
- Ensure that all levels of the game are serviced well;
- Prioritise programs and products and ensure that the company has the right infrastructure to deliver these;
- Implement strong governance across all tiers of the organisation;
- Have productive partnerships with stakeholders; and
- Develop a long-term vision for Football.

## DIRECTORS REPORT For the year ended 31 October 2018

#### **KEY PERFORMANCE MEASURES**

The company measures its own performance through the use of both qualitative and quantitative benchmarks. The Benchmarks are used by the directors to assess the financial sustainability of the company and whether the company's short-term and long-term objectives are being achieved.

#### **MEETINGS OF DIRECTORS**

During the year ended 31 October 2018, six meetings of Directors were held. Attendances were as follows;

NAME	No. Eligible to	No. Attended	% Attended
Liam Anthony Twigger	6	5	83%
Henry Atturo	6	6	100%
Sherif Andrawes	6	4	67%
Anna Marie Liscia	2	2	100%
Luigi Giuliani	6	5	83%
Jason Petkovic	6	6	100%
Will Golsby	6	6	100%
Andrea Hoskins	6	4	67%
Elizabeth Tylich	6	5	83%
Amy Johnson	2	2	100%

#### **INFORMATION ON DIRECTORS**

#### **Liam Anthony Twigger – Chairman**

Mr Twigger has been a former WA State League player and a State representative at both senior and junior levels, Australian representative at junior level, and previously played for Sorrento, Kingsway Olympic, Balga, Inglewood United (Kiev) and Swindon Town FC. He has over thirty years' experience in the fields of investment banking and corporate finance and was previously the head of Macquarie Bank Limited in Perth and Bankers Trust Investment Bank in Perth. He is currently Managing Director and Principal of PCF Capital Group, a boutique corporate advisory and investment banking firm focused on the mining sector and Chairman of MinesOnline.com. Mr Twigger is a non-executive director of The Perth Mint and sits on the Board of Governors of St Mary's Anglican Girls' School. Mr Twigger was first appointed to the Football West Board in December 2008.

## DIRECTORS REPORT For the year ended 31 October 2018

#### **Sherif Andrawes - Director**

Sherif Andrawes is the immediate past Chairman of accounting firm BDO (WA) and the Global Natural Resources Leader for BDO. Although born in Egypt he grew up in Scotland graduating from Glasgow University. Mr Andrawes commenced his career in 1987 with BDO in London before moving to Perth in 1997. He is a Fellow of Chartered Accountants Australia and New Zealand and a Fellow of The Institute of Chartered Accountants in England & Wales. He heads up the Corporate Finance team at BDO and is recognised as a leader in his field in Perth. He is also a Board Member of the St Hilda's Foundation (Inc). Mr Andrawes has a long-time involvement with the sport as a former President and Life Member of East Fremantle SC, Committee Member of Perth SC, as well as coach and player at a number of clubs. Mr Andrawes was appointed as a Board member in July, 2012, and has been Chair of the Finance and Audit Committee since 2014.

#### Henry Atturo - Deputy Chairman

Henry Atturo has spent over 35 years in the retail sector and has held a number of senior executive positions both in Australia and abroad with Coles Myer Ltd. Mr Atturo was General Manager for Red Dot Stores in WA for 15 years and is currently the Managing Director at Westralian Cleaning Services. Over the past 20 years he has been heavily involved in grass roots football holding both coaching and administration roles ranging from junior, youth and senior competitions. Mr Atturo has played amateur football and until recently was an active player in the masters competition. Mr Atturo's extensive retail business background coupled with his experience in grass roots football in this state provides a broad range of skills to the Board.

#### Anna Maria Liscia – Director (resigned 28 March 2018)

Anna Liscia is a highly experienced and respected lawyer in WA, having worked as a senior solicitor for Stone James & Co (now King Wood Mallesons) for over ten years before forming her own legal consultancy business, which operated from 1993 to 2011. Ms Liscia formed her own practice, Liscia Legal, in 2012, providing tailored and individual legal services for small to medium businesses. In February 2018, Ms Liscia joined IRDI Legal as Special Counsel to lead the Litigation Team. Ms Liscia has been a member of the Legal Practice Board of WA since 1999 and is currently serving as the Convenor of the Board's Management Committee, having previously been a Deputy Chair and Chair. Ms Liscia is a director of other organisations, also in the not for profit and profit sector. She is also a past president of Women Lawyers of WA Inc, and former member of the Legal Practitioners Disciplinary Tribunal, Energy Review Board and the State Administrative Tribunal. Ms Liscia is responsible for Risk Management and Corporate Governance within Football West.

#### Amy Johnson (appointed 11 July 2018)

Amy Johnson has extensive senior level experience in marketing transformation and stakeholder management across Australia and Asia. Ms Johnson was born and raised in regional Western Australia and has children that currently play football in Football West grassroots programs. Amy has been highly successful in achieving outcomes in various roles, including as Head of Marketing and Corporate Affairs Asia for National Australia Bank. Amy's skills in marketing and branding within Asia and experience within sport, particularly regional WA will be crucial to Football West in delivering against its Strategic Plan 2018 – 2022.

## DIRECTORS REPORT For the year ended 31 October 2018

#### Luigi Giuliani- Director

Lui Giuliani (BBus) is a member of the Institute of Chartered Accountants and a company director. Mr Giuliani had a 20-year career with Ernst & Young and was a partner at the firm for 7 years. Among his current roles Mr Giuliani is the Chairman of Austral Fisheries, Aspire Capital Partners, Director of Georgiou Group and Governance Board Chairman at CDM Australia. Mr Giuliani focuses on strategic direction planning, business mentoring and building professional business structures. Mr Giuliani has completed a Strategic Management Program at the Macquarie Graduate School of Management. Mr Giuliani has had a long interest in football through his junior and masters leagues playing days in the local football competition, coaching junior teams and attending major football games. Mr Giuliani was also previously chairman of the Spirit of Hope Committee for the Cancer Council of Western Australia.

#### Jason Petkovic - Director

Jason Petkovic is one of WA's greatest goalkeepers having played for the Socceroos on 16 occasions. After playing junior football for Spearwood Dalmatinac he moved to the National Soccer League with Adelaide City in 1993 before returning home to WA to join Perth Glory in 1999. His 177 games for Perth Glory were split by a spell in Turkey where he played for Konyaspor. After his retirement from the Hyundai A-League in 2009, Mr Petkovic retained a connection with WA football by volunteering his time to Cockburn City Soccer Club. Mr Petkovic is also a current goalkeeping coach for Perth Glory.

#### Andrea Hoskins - Director

Ms Hoskins has an extensive corporate background in the areas of strategy and business planning, mergers and acquisitions and general management across a wide range of industries including financial services, resources, agriculture, health care, and retail. Ms Hoskins has gained this experience in the diverse markets of Australia, UK, Africa and South-East Asia. Ms Hoskins is currently employed by HBF as the Executive General Manager - Health & Corporate Services, with responsibility for Corporate Affairs, Human Resources, Change Management, Project Management Office, Health Services and Provider Relations. She was previously charged with the management of Group Strategy and mergers & acquisitions as well as the management of the Friendlies Pharmacy franchise following its acquisition by HBF in 2013.

Prior to her employment at HBF, Ms Hoskins spent five years as a strategy consultant operating internationally, and as a Marketing Manager in London. Ms Hoskins has an affinity to both elite and grassroots sport having played touch football and Gaelic football at state level and netball at community level.

#### Elizabeth Tylich - Director

Ms Tylich is a commercial lawyer with over 18 years' experience with a particular focus on corporate governance, regulatory and legislative compliance, statutory interpretation and commercial contracting advice. She has extensive experience in working for the NFP sector including providing training and advice to the boards of NFPs, government agencies and private companies on issues of governance, directors' duties, compliance, restructuring, constitutional change, meeting procedures and policies. Ms Tylich is currently a partner at Jackson McDonald, and is a regular presenter in Perth for the Governance Institute of Australia Ltd in NFP regulatory compliance.

## DIRECTORS REPORT For the year ended 31 October 2018

#### William Golsby - Director

Mr Golsby has broad experience in sports administration, corporate governance, business, strategic and financial planning, media, policy, marketing and government relations which have been gained in various parts of Australia.

Mr Golsby's current role is General Manager Corporate Affairs at RAC where he has responsibility for leading the strategic development, direction and management of the organisation's activities including government relations, sponsorship, community education, internal and external communications.

Before joining RAC, Mr Golsby was Chief of Staff for the Victorian Minister for Sport and Recreation and Veterans' Affairs during which time he provided high level strategic policy, media and political advice to the Minister. This role also included the co-ordination and delivery of major sporting infrastructure and funding to community sport and recreation across Victoria.

Mr Golsby is a graduate from the Australian Institute of Company Directors, has previously been a Chief Executive Officer and Company Secretary of a membership organisation and director of the Australian Crop Accreditation System.

## DIRECTORS REPORT For the year ended 31 October 2018

#### **CONTRIBUTIONS ON WINDING UP**

In the event of the company being wound up, ordinary members are required to contribute a maximum of \$20 each.

#### **AUDITOR'S INDEPENDENT DECLARATION**

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* (Cth) has been included on page 9, and forms part of this Directors' Report.

This report is made in accordance with a resolution of directors, pursuant to section 298(2)(a) of the *Corporations Act 2001* (Cth).

On behalf of the Directors

Liam Twigger

Chairman

**Sherif Andrawes** 

Director

Perth

Date: 27 February 2019

Perth

Date: 27 February 2019



#### **RSM Australia Partners**

Level 32, Exchange Tower2 The Esplanade Perth WA 6000 GPO Box R1253 Perth WA 6844

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> > www.rsm.com.au

#### **AUDITOR'S INDEPENDENCE DECLARATION**

As lead auditor for the audit of the financial report of Football West Limited for the year ended 31 October 2018, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

**RSM** AUSTRALIA PARTNERS

Perth, WA

Dated: 27 February 2019

ALASDAIR WHYTE

## STATEMENT OF COMPREHENSIVE INCOME For the year ended 31 October 2018

	Notes	2018	2017
		\$	\$
Revenue	2	6,791,678	6,298,911
Total revenue	_	6,791,678	6,298,911
Depreciation and amortisation expense	3	(104,742)	(91,893)
Employee benefits expense	3	(2,691,010)	(2,399,277)
Finance expense	3	(1,439)	(2,090)
Other expenses	3	(3,931,698)	(3,653,280)
Total expenses	-	(6,728,889)	(6,146,540)
Surplus before income tax expense	-	62,789	152,371
Income tax expense		-	-
Surplus after income tax expense for the year attributable to the members of Football West Limited	-	62,789	152,371
Other comprehensive income for the year, net of tax		-	-
Total comprehensive income for the year attributable to the members of Football West Limited	-	62,789	152,371

The accompanying notes form an integral part of these financial statements.

# STATEMENT OF FINANCIAL POSITION As at 31 October 2018

	Notes	2018	2017
		\$	\$
CURRENT ASSETS			
Cash and cash equivalents	4	1,160,436	1,604,187
Trade and other receivables	5	459,983	204,575
Other current assets	6	423,439	274,677
TOTAL CURRENT ASSETS		2,043,858	2,083,439
NON-CURRENT ASSETS			
Property, plant and equipment	7	1,263,166	1,300,393
Intangible Assets	8	30,019	-
TOTAL NON-CURRENT ASSETS	_	1,293,185	1,300,393
TOTAL ASSETS		3,337,043	3,383,832
1017/27/30213			
CURRENT LIABILITIES			
Trade and other payables	9	1,009,366	1,105,673
Employee benefits	10	261,714	264,072
Financial liabilities	11	5,405	5,405
Provisions	12	54,200	46,579
TOTAL CURRENT LIABILITIES		1,330,685	1,421,729
NON-CURRENT LIABILITIES			
Financial liabilities	13	11,786	15,790
Provisions	14	25,124	39,654
TOTAL NON-CURRENT LIABILITIES		36,910	55,444
TOTAL LIABILITIES		1,367,595	1,477,173
NET ASSETS		1,969,448	1,906,659
ACCUMULATED FUNDS			
Accumulated surplus		1,969,448	1,906,659

The accompanying notes form an integral part of these financial statements.

# STATEMENT OF CHANGES IN EQUITY For the year ended 31 October 2018

	Retained Surpluses	Total Equity
	\$	\$
Balance at 1 November 2016	1,754,288	1,754,288
Profit after income tax expense for the year	152,371	152,371
Other comprehensive income for the year, net of tax	-	-
Total comprehensive income for the year	152,371	152,371
Balance at 31 October 2017	1,906,659	1,906,659
Balance at 1 November 2017	1,906,659	1,906,659
Profit after income tax expense for the year	62,789	62,789
Other comprehensive income for the year, net of tax		
Total comprehensive income for the year	62,789	62,789
Balance at 31 October 2018	1,969,448	1,969,448

The accompanying notes form an integral part of these financial statements.

# STATEMENT OF CASH FLOWS For the year ended 31 October 2018

	Note	2018	2017
		\$	\$
Cash flows from operating activities			
Receipts from customers		6,541,215	6,410,336
Interest received		15,841	12,118
Payments to suppliers and employees		(6,895,950)	(5,885,397)
Interest paid		(1,439)	(2,089)
Net cash (outflow)/inflow from operating activities	19	(340,333)	534,968
	·		
Cash flows from investing activities			
Payments for property, plant and equipment		(99,414)	(82,332)
Proceeds from disposal of property, plant and		-	400
Net cash (outflow) from investing activities		(99,414)	(81,932)
Cash flows from financing activities			
Loan repayments		(4,004)	(4,665)
Net cash (outflow) from financing activities		(4,004)	(4,665)
Net (decrease)/increase in cash		(443,751)	448,371
Cash at beginning of the financial period		1,604,187	1,155,816
Cash at end of the financial period	4	1,160,436	1,604,187

The accompanying notes form an integral part of these financial statements.

## NOTES TO FINANCIAL STATEMENTS 31 October 2018

#### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated.

#### New, revised or amending Accounting Standards and Interpretations adopted

The company has adopted all of the new, revised or amending Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new, revised or amending Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

#### **Basis of preparation**

In the directors' opinion, the company is not a reporting entity because there are no users dependent on general purpose financial statements.

These are special purpose financial statements that have been prepared for the purposes of complying with the *Corporations Act 2001* (Cth) requirements to prepare and distribute financial statements to the members of Football West Limited. The directors have determined that the accounting policies adopted are appropriate to meet the needs of the members of Football West Limited.

These financial statements have been prepared in accordance with the recognition and measurement requirements specified by the Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') and the disclosure requirements of AASB 101 'Presentation of Financial Statements', AASB 107 'Statement of Cash Flows', AASB 108 'Accounting Policies, Changes in Accounting Estimates and Errors', AASB 1048 'Interpretation of Standards' and AASB 1054 'Australian Additional Disclosures', as appropriate for not-for-profit oriented entities.

#### **Historical cost convention**

The financial statements have been prepared under the historical cost convention.

#### **Critical accounting estimates**

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 1.

#### (a) Revenue

Revenue is recognised when it is probable that the economic benefit will flow to the company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable.

#### Player registration and team entry fees

Player registration and team entry fees are recognised at the time of registration.

#### Grants

Grants are recognised at their fair value where there is a reasonable assurance that the grant will be received and all attached conditions will be complied with.

# NOTES TO FINANCIAL STATEMENTS 31 October 2018

#### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Cont.)

Service revenue

Revenue from the rendering of a service is recognised upon the delivery of the service to the customers.

Sales revenue

Revenue from the sale of goods is recognised upon the delivery of the good.

**Donations and Bequests** 

Donations and bequests are recognised as revenue when received.

Interest

Interest revenue is recognised when it is received.

Other revenue

Other revenue is recognised when it is received or when the right to receive payment is established.

All revenue is stated net of the amount of goods and services tax (GST).

#### (b) Current and non-current classification

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is current when: it is expected to be realised or intended to be sold or consumed in normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within twelve months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period. All other assets are classified as non-current.

A liability is current when: it is expected to be settled in normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within twelve months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period. All other liabilities are classified as non-current.

### (c) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at-call with financial institutions, other short-term highly liquid investments with original maturities of three months or less. Bank overdrafts are shown within short-term borrowings in current liabilities on the statement of financial position.

#### (d) Trade and other receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any provision for impairment. Collectability of trade receivables is reviewed on an ongoing basis.

Other receivables are recognised at amortised cost, less any provision for impairment.

# NOTES TO FINANCIAL STATEMENTS 31 October 2018

#### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Cont.)

#### (e) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost, less, where applicable, accumulated depreciation and any impairment losses.

#### Plant and equipment

Plant and equipment are measured on the cost basis less depreciation and any impairment losses.

The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

Plant and equipment that have been contributed at no cost, or for nominal cost, are recognised at the fair value of the asset at the date it is acquired.

#### Depreciation

The depreciable amount of all fixed assets including buildings and capitalised lease assets, but excluding freehold land, is depreciated on a straight-line basis over the asset's useful life to the entity commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Asset	Depreciation Rate
Plant and equipment	20% - 40%
Fixtures and fittings	20% - 30%
Buildings	2.5%
Motor vehicles	20%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An item of property, plant and equipment is derecognised upon disposal or when there is no future economic benefit to the company. Gains and losses between the carrying amount and the disposal proceeds are taken to profit or loss.

#### (f) Intangible Assets

Intangible assets are measured on a cost basis and amortised on a straight-line basis over their expected useful life.

# NOTES TO FINANCIAL STATEMENTS 31 October 2018

#### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Cont.)

### (g) Impairment of non-financial assets

Non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

#### (h) Trade and other payables

These amounts represent liabilities for goods and services provided to the company prior to the end of the financial year and which are unpaid. Due to their short-term nature they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition.

#### (i) Leases

The determination of whether an arrangement is or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A distinction is made between finance leases, which effectively transfer from the lessor to the lessee substantially all the risks and benefits incidental to the ownership of leased assets, and operating leases, under which the lessor effectively retains substantially all such risks and benefits.

Leased assets acquired under a finance lease are depreciated over the asset's useful life or over the shorter of the asset's useful life and the lease term if there is no reasonable certainty that the consolidated entity will obtain ownership at the end of the lease term.

Operating lease payments, net of any incentives received from the lessor, are charged to profit or loss on a straight-line basis over the term of the lease.

#### (j) Employee Benefits

Short-term employee benefits

Liabilities for wages and salaries, including non-monetary benefits, annual leave and long service leave expected to be settled within 12 months of the reporting date are recognised in current liabilities in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled.

#### Other long-term employee benefits

The liability for annual leave and long service leave not expected to be settled within 12 months of the reporting date are recognised in non-current liabilities, provided there is an unconditional right to defer settlement of the liability. The liability is measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

# NOTES TO FINANCIAL STATEMENTS 31 October 2018

#### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Cont.)

Defined contribution superannuation expense

Contributions to defined contribution superannuation plans are expensed in the period in which they are incurred.

#### (k) Provisions

Provisions are recognised when company has a present (legal or constructive) obligation as a result of a past event, it is probable the consolidated entity will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date, taking into account the risks and uncertainties surrounding the obligation.

#### (I) Income Tax

No provision for income tax has been raised as the entity is exempt from income tax under Div 50 of the Income Tax Assessment Act 1997.

#### (m) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the ATO are presented as operating cash flows included in receipts from customers or payments to suppliers.

#### (n) Comparative Figures

Where required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

When an entity applies an accounting policy retrospectively, makes a retrospective restatement or reclassifies items in its financial statements, a statement of financial position as at the beginning of the earliest comparative period must be disclosed.

#### (o) Critical Accounting Estimates and Judgments

The directors evaluate estimates and judgments incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company. At the reporting date there were no accounting estimates and judgements requiring evaluation by the directors.

#### (p) New standards and interpretations issued but not yet effective

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the Football West Limited for the annual reporting period ended 31 October 2018. The company has not yet assessed the impact of these new or amended Accounting Standards and Interpretations.

# NOTES TO FINANCIAL STATEMENTS 31 October 2018

	2018	2017
	\$	\$
2. REVENUE		
Player registrations	2,933,397	2,888,197
Grants	1,152,800	1,002,240
Development fees	992,449	774,605
Sponsorship- general	344,125	214,784
Sponsorship - Healthway WA	275,000	355,500
Referees	471,162	475,475
Team entry fees	402,724	391,465
Interest income	15,841	12,119
Other income	204,180	184,526
Total revenue	6,791,678	6,298,911

### 3. EXPENSES

The surplus / (deficit) before income tax includes the following specific expenses:

Depreciation and amortisation expense		
Depreciation expense	58,149	50,697
Amortisation expense	46,593	41,196
	104,742	91,893
Employee benefits expense		
Salaries and wages	2,470,909	2,207,393
Superannuation	220,101	191,884
	2,691,010	2,399,277
Finance expense		
Interest on loan – City of Bayswater	1,439	2,090
	1,439	2,090

# NOTES TO FINANCIAL STATEMENTS 31 October 2018

	2018	2017
3. EXPENSES (continued)	\$	\$
Other expenses		
Insurance expense	394,753	372,906
Contractors	281,552	306,674
Travel and accommodation	624,508	321,620
Office expenses	139,831	118,980
National registration fee	540,030	516,281
Competitions	721,335	881,959
Game development	515,764	406,615
Marketing and events	436,775	435,490
Other expenses	277,150	292,755
·	3,931,698	3,653,280
4. CURRENT ASSETS – CASH AND CASH EQUIVALENT	S	
Cash on hand	500	500
Cash at bank	1,159,936	1,603,687
	1,160,436	1,604,187
E CURRENT ACCETS TRADE AND OTHER RESERVAN	150	
5. CURRENT ASSETS – TRADE AND OTHER RECEIVAB		
Trade receivables	462,231	203,742
Less: provision for doubtful debts	(13,441)	(29,092)
	448,790	174,650
Other receivables	11,193	29,925
	459,983	204,575
6. CURRENT ASSETS – OTHER CURRENT ASSETS		
Prepayments	423,439	274,677
. ,	423,439	274,677

Prepayments are expenses that have been incurred in advance for 2019 programs.

# NOTES TO FINANCIAL STATEMENTS 31 October 2018

	2018	2017
	\$	\$
. NON-CURRENT ASSETS – PROPERTY, PLANT AND EQ	JIPMENT	
Land		
At cost	670,500	670,500
Buildings		
At cost	500,000	500,000
Accumulated depreciation	(55,982)	(43,547)
	444,018	456,453
Leasehold buildings		
At cost	52,750	52,750
Accumulated amortisation	(43,362)	(40,871)
	9,388	11,879
Fixtures & fittings		
At cost	205,947	187,646
Accumulated depreciation and amortisation	(142,558)	(107,335
	63,389	80,311
Equipment		
At cost	228,161	218,151
Accumulated depreciation	(152,815)	(139,492)
	75,346	78,659
Motor vehicles		
At cost	9,817	9,817
Accumulated depreciation	(9,292)	(7,226)
	525	2,591
	1,263,166	1,300,393
Movements in carrying values		
Land Carrying value at the start of the year	670,500	670,500
Carrying value at the end of the year	670,500	670,500
carrying value at the cha of the year		070,300

# NOTES TO FINANCIAL STATEMENTS 31 October 2018

	2018	2017
	\$	\$
7. NON-CURRENT ASSETS – PROPERTY, PLANT AND EQU	IPMENT (continued)	
Buildings		
Carrying value at the start of the year	456,453	468,969
Depreciation	(12,435)	(12,516)
Carrying value at the end of the year	444,018	456,453
Leasehold buildings		
Carrying value at the start of the year	11,879	14,627
Amortisation	(2,491)	(2,748)
Carrying value at the end of the year	9,388	11,879
Furniture & fittings		
Carrying value at the start of the year	80,311	105,581
Additions	22,978	18,378
Disposals	(796)	(4,388)
Depreciation and amortisation	(39,104)	(39,260)
Carrying value at the end of the year	63,389	80,311
Equipment		
Carrying value at the start of the year	78,659	50,334
Additions	44,272	63,954
Disposals	(1,082)	(229)
Depreciation	(46,503)	(35,400)
Carrying value at the end of the year	75,346	78,659
Motor vehicles		
Carrying value at the start of the year	2,591	4,559
Depreciation	(2,066)	(1,968)
Carrying value at the end of the year	525	2,591
	1,263,166	1,300,393

# NOTES TO FINANCIAL STATEMENTS 31 October 2018

	2018	2017
	\$	\$
8. NON-CURRENT ASSETS – INTANGIBLE ASSETS		
Intangible Assets	32,163	-
Accumulated Amortisation	(2,144)	-
	30,019	-
9. CURRENT LIABILITIES – TRADE AND OTHER PAYABLES		
Trade payables	130,972	190,543
Other payables and accruals	516,282	416,335
Unearned income	362,112	356,977
Sustainability Grant	-	141,818
	1,009,366	1,105,673

In 2017, following the completion of the NPL Review, Football West committed to paying NPL Clubs a once-off Sustainability Grant.

Unearned income is revenue received in advance of providing services for 2019 programs.

#### 10. CURRENT LIABILITIES – EMPLOYEE BENEFITS

Annual leave	166,912	168,755
Long service leave	94,802	95,317
	261,714	264,072
11. CURRENT LIABILITIES – FINANCIAL LIABILITIES		
Loan – City of Bayswater	5,405	5,405
12. CURRENT LIABILITIES – PROVISIONS		
Female Football Development Fund	54,200	46,579
	54,200	46,579

# NOTES TO FINANCIAL STATEMENTS 31 October 2018

	2018	2017
	\$	\$
13. NON-CURRENT LIABILITIES – FINANCIAL LIABILITIES		
Loan – City of Bayswater	11,786	15,790
	11,786	15,790
BANK LOAN		
Total facility	250,000	250,000
Used at the reporting date	-	-
Unused at the reporting date	250,000	250,000

#### Assets pledged as security

The bank loan is secured by a mortgage over the land and building assets (Lord Street property). This cash is available to be redrawn as required.

The loan from the City of Bayswater is a 20-year self-supporting loan resulting from the transfer of undertakings of the Junior Soccer Association of Western Australia (Inc).

### 14. NON-CURRENT LIABILITIES – PROVISIONS

#### **PROVISIONS**

Female Football Development Fund	25,124	39,654
	25,124	39,654

The Female Football Development Fund was originally established with funds received from WA Women's Soccer Association. In 2018, Football West contributed an additional \$39,225 to the Fund to be used for female football development.

#### 15. AUDITORS REMUNERATION

Amounts received or due and receivable by the auditors of Football West Limited for:

- audit of the financial report of the individual entity	17,500	17,000
	17,500	17,000

#### **16. CONTINGENT LIABILITIES**

The company had no contingent liabilities as at 31 October 2018.

# NOTES TO FINANCIAL STATEMENTS 31 October 2018

	2018	2017
	\$	\$
17. CAPITAL AND LEASING COMMITMENTS		
Non-cancellable operating lease contracted for but not amortized in the financial statements		
Payable:		
- 1 year	36,247	38,928
- longer than 1 year but not longer than 5 years	24,539	35,950
- longer than 5 years	6,446	6,519
	67,232	81,397

Football West Limited is committed to rent the premises at Gibbney Reserve until 5 January 2024, Unit 92, Lord Street until 21 March 2019 and Unit 96 Lord Street until February 2019 which accounts for the above commitments.

### 18. EVENTS SUBSEQUENT TO REPORTING DATE

There are no other matters or circumstances that have arisen since 31 October 2018 which significantly affected or may significantly affect the operations of the company, the results of those operations, or the state of affairs of the company in future financial years.

## 19. RECONCILIATION OF SURPLUS/ (DEFICIT) AFTER INCOME TAX TO NET CASH FROM OPERATING ACTIVITIES

	2018	2017
	\$	\$
Surplus after income tax expense for the year	62,789	152,371
Adjustments for		
Net loss on disposal of assets	1,877	4,217
Depreciation and amortization	104,742	91,893
Provision for doubtful debts	(15,651)	14,668
Change in assets and liabilities		
Increase in receivables	(239,757)	(123,881)
Increase in prepayments	(148,762)	(187,297)
Increase in payables	40,379	350,902
Decrease in provisions	(151,085)	(15,501)
Increase in unearned income	5,135	247,596
Net cash (outflow)/inflow from operating activities	(340,333)	534,968

# NOTES TO FINANCIAL STATEMENTS 31 October 2018

### 20. MEMBERS' GUARANTEES

The company is limited by guarantee. If the company is wound up, the Constitution states that each member is required to contribute a maximum of \$20 each towards meeting any outstanding obligations of the company. At 31 October 2018 the number of members was nineteen.

# DIRECTORS' DECLARATION 31 October 2018

#### **DECLARATION BY DIRECTORS**

In the Directors opinion:

- The company is not a reporting entity because there are no users dependent on general purpose financial statements. Accordingly, as described in Note 1 to the financial statements, the attached special purpose financial statements have been prepared for the purposes of complying with the *Corporations Act 2001* (Cth) requirements to prepare and distribute financial statements to the members of Football West Limited;
- The attached financial statements and notes comply with the *Corporations Act 2001* (Cth), the Accounting Standards as described in note 1 to the financial statements, the *Corporations Regulations 2001* and other mandatory professional reporting requirements;
- The attached financial statements and notes give a true and fair view of the company's financial position as at 31 October 2018 and of its performance for the year ended on that date; and
- There are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 295(5)(a) of the *Corporations Act 2001* (Cth).

On behalf of the Directors

Liam Twigger

Chairman

Perth

Date: 27 February 2019

Sherif Andrawes

Director

Perth

Date: 27 February 2019

# DIRECTORS' DECLARATION 31 October 2018

#### **DECLARATION BY DIRECTORS**

In the Directors opinion:

- The company is not a reporting entity because there are no users dependent on general purpose financial statements. Accordingly, as described in Note 1 to the financial statements, the attached special purpose financial statements have been prepared for the purposes of complying with the *Corporations Act 2001* (Cth) requirements to prepare and distribute financial statements to the members of Football West Limited;
- The attached financial statements and notes comply with the *Corporations Act 2001* (Cth), the Accounting Standards as described in note 1 to the financial statements, the *Corporations Regulations 2001* and other mandatory professional reporting requirements;
- The attached financial statements and notes give a true and fair view of the company's financial position as at 31 October 2018 and of its performance for the year ended on that date; and
- There are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 295(5)(a) of the *Corporations Act 2001* (Cth).

On behalf of the Directors

Liam Twigger

Chairman

Perth

Date: 27 February 2019

Sherif Andrawes

Director

Perth

Date: 27 February 2019



#### **RSM Australia Partners**

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#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF FOOTBALL WEST LIMITED

#### **Opinion**

We have audited the accompanying financial report, being a special purpose financial report, of Football West Limited ("the Entity"), which comprises the statement of financial position as at 31 October 2018, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended 31 October 2018, notes comprising a summary of significant accounting policies and other explanatory notes and the directors' declaration.

In our opinion, the accompanying financial report of the Entity is in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the Entity's financial position as at 31 October 2018 and of its financial performance for the year then ended; and
- (ii) complying with Australian Accounting Standards to the extent described in Note 1, and the *Corporations Regulations 2001*.

#### **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Entity in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Entity, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Basis of Accounting**

We draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared for the purpose of fulfilling the directors' financial reporting responsibilities under the *Corporations Act 2001*. As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

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RSM Australia Partners is a member of the RSM network and trades as RSM. RSM is the trading name used by the members of the RSM network. Each member of the RSM network is an independent accounting and consulting firm which practices in its own right. The RSM network is not itself a separate legal entity in any jurisdiction.



#### Other Information

The directors are responsible for the other information. The other information comprises the information included in the Entity's annual report for the year ended 31 October 2018, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Directors for the Financial Report

The directors of the Entity are responsible for the preparation of the financial report that gives a true and fair view and have determined that the basis of preparation described in Note 1 to the financial report is appropriate to meet the requirements of the *Corporations Act 2001* and is appropriate to meet the needs of the members. The directors' responsibility also includes such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Entity to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Entity or to cease operations, or have no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: <a href="http://www.auasb.gov.au/auditors">http://www.auasb.gov.au/auditors</a> responsibilities/ar4.pdf. This description forms part of our auditor's report.

RSM AUSTRALIA PARTNERS

Perth, WA

Dated: 5 March 2019

# **DETAILED PROFIT AND LOSS STATEMENT**For the year ended 31 October 2018

	2018	2017
	\$	\$
REVENUE		
Player registrations	2,933,397	2,888,197
Grants	1,152,800	1,002,240
Development fees	992,449	774,605
Sponsorship- general	344,125	214,784
Sponsorship - Healthway WA	275,000	355,500
Referees	471,162	475,475
Team entries fees	402,724	391,465
Interest income	15,841	12,119
Other income	204,180	184,526
-	6,791,678	6,298,911
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EXPENSES		
Depreciation and amortisation expense		
Depreciation expense	58,149	50,697
Amortisation expense	46,593	41,196
_	104,742	91,893
Employee benefits expense		
Salaries and wages	2,470,909	2,207,393
Superannuation	220,101	191,884
	2,691,010	2,399,277
Finance cost		
Interest on loan – City of Bayswater	1,439	2,090
-	1,439	2,090
Other expenses	204.752	272.006
Insurance expense	394,753	372,906
Contractors	281,552	306,674
Travel and accommodation	624,508	321,620
Office expenses	139,831	118,980
National registration fee	540,030	516,281
Competitions	721,335	881,959

This unaudited profit and loss statement has been prepared by management at the request of and for the purpose of members and we accept no responsibility towards and any other person.

This other information does not form part of the financial statements.

# **DETAILED PROFIT AND LOSS STATEMENT**For the year ended 31 October 2018

	2018	2017
	\$	\$
Other expenses (cont.)		
Game development	515,764	406,615
Advertising, marketing & events	436,775	435,490
Other expenses (detailed below)	277,150	292,755
	3,931,698	3,653,280
TOTAL (DEFICIT)/SURPLUS	62,789	152,371
OTHER EXPENSES		
Audit fees	18,000	16,650
Bad debts written off	860	4,270
Bank fees	8,605	10,197
Courier	357	681
Donations	1,181	1,000
Entertainment/hospitality	29,670	6,337
Legal	11,005	83,103
Meeting expenses	16,611	9,045
Parking	2,510	2,168
Motor vehicle expenses	18,770	17,692
Recruitment	22,047	2,483
Rent	76,078	38,989
Repairs & maintenance	2,388	6,773
Security	712	3,167
Staff amenities	13,602	10,657
Staff development	16,336	21,160
Subscriptions/memberships	20,289	12,654
Telephone – fixed	10,610	5,162
Telephone - mobile	21,293	21,510
Loss on disposal of property plant and equipment	1,877	4,389
Provision for doubtful debts	(15,651)	14,668
TOTAL OTHER EXPENSES	277,150	292,755

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# **CORPORATE GOVERNANCE STATEMENT**For the year ended 31 October 2018

#### **Governance Statement**

Football West Limited is a company limited by guarantee, incorporated under the *Corporations Act* 2001 (Ct). Ultimate responsibility for the governance of the company rests with the Board of Directors. This governance statement outlines how the Board meets that responsibility.

#### The Board's role

The Board's primary role is to ensure that Football West Limited's activities are directed towards achieving its mission.

The Board fulfils its primary role by:

- setting the strategic direction for Football West Limited, assessing progress towards strategic objectives and approving policies to work towards those objectives;
- selecting, appointing, guiding and monitoring the performance of the Chief Executive Officer and determining his/her remuneration and conditions of service;
- Chief Executive Officer overseeing the development and maintenance of Football West Limited's ethical standards;
- ensuring optimal succession planning is in place for the role of Chief Executive Officer;
- approving and monitoring the annual budget;
- monitoring Football West Limited's financial performance, including management's adherence to budgets;
- considering and approving strategies and policies to ensure appropriate risk management;
- ensuring the company complies with relevant laws and policies;
- reviewing and ensuring that all necessary and appropriate delegations are in place to enable management to meet their responsibilities;
- appointing Board committees to assist in effective governance; and
- acting as an advocate for Football West Limited whenever and wherever necessary.

These responsibilities are set out in the Board's charter.

#### Management's responsibility

The Board has formally delegated responsibility for Football West Limited's day-to-day operations and administration to the Chief Executive Officer and executive management.

Football West Limited's management team comprises the Chief Executive Officer, the Chief Operating Officer, Head of Corporate, Head of Member Services, Head of Development and the Financial Controller. The Chief Executive Officer provides the leadership of the management team and the organisation. The Chief Executive Officer is also responsible for achieving the results set out in the strategic plan, is authorised by the Board to put in place policies and practices, take decisions and actions and initiate activities to achieve those results.

# CORPORATE GOVERNANCE STATEMENT For the year ended 31 October 2018

#### **Board meetings and Board Committees**

The Board meets at a frequency that allows it to discharge its duties. This is generally six times each year, but additional meetings are scheduled as required. Workshops or forums are held periodically to provide opportunities for further Board engagement in strategic and other important issues. The Chief Executive Officer and senior management also participate in Board meetings to the extent determined appropriate for each meeting. Agenda setting is a collaborative process with input from the Board Chair, Committee Chairs, Chief Executive Officer and senior management with final approval by the Board Chair.

Each Board committee has a Director as a member. The Board does not delegate major decisions to its committees but charges them with the responsibility to consider the detailed issues and to make appropriate recommendations to the Board.

Each Board committee operates under terms of reference approved by the Board. These terms of reference are reviewed and updated as necessary.

#### The Finance and Audit Committee;

- Reviews and reports to the Board on the Company's Annual Report and Financial Statements;
- Oversees the external audit function, including ensuring the independence of the external auditor and recommending the appointment of, liaising with and assessing the performance of the external auditor;
- Reviews the bi-monthly detailed finance report and reports to the Board on monthly results;
- Reviews the annual budget prior to submission to the Board for its approval;
- Assesses the adequacy of the company's internal controls and reviews and oversees compliance practices; and
- Assist the Board on any other related responsibilities referred to it by the Board from time to time.

#### The Governance and Risk Committee assists the Board with;

- Board Governance
  - Reviewing priorities for Board composition and making recommendations on any improvements;
  - Developing and recommending to the Board a recruitment, selection, appointment and induction process for Directors that complies with the Constitution and Board Charter;
  - Where requested by the Board, meeting with prospective Directors, recommending candidates to the Board and conducting induction sessions for new Directors;
  - Identifying training, development and skills requirements for Directors;
  - Monitoring, identify and make recommendations on issues relating to Directors' independence;
  - Monitoring developments in corporate governance and make recommendations on any necessary or desirable changes to governance practices;
  - Reviewing processes for regular Board evaluation and make recommendations on any improvements; and
  - Undertaking regular reviews of governance best practice in relation to the

# **CORPORATE GOVERNANCE STATEMENT**For the year ended 31 October 2018

Constitution and structure to ensure the Company stays in line with best governance practices for its industry.

#### Risk Management

- Overseeing the processes by which risks are identified and managed within the company;
- Assessing the adequacy and appropriateness of the company's risk policies and Board directives;
- Considering all significant risks facing the company;
- Considering the extent and categories of risk which the Board would regard as acceptable for the company to bear;
- Considering the company's ability to reduce the incidence and impact on the business of risks that do materialise;
- Considering the costs of operating particular controls relative to the benefits obtained in managing the related risks;
- Considering whether the management of significant risks aligns with the company's business objectives and corporate strategy;
- Considering and approving changes to the set of responsibilities and practices, policies and procedures, exercised by the Board to manage risk; and
- Reviewing and recommending to the Board, new or modified policies, business principles or ethics to promote a risk management culture within the company.

#### Other committees

The Board may establish ad hoc committees and working groups for the purpose of considering and advising on specific matters. These committees report to the Board during the course of normal Board meetings.

#### **Directors**

All directors are non-executive directors and receive no remuneration for their services. They may be reimbursed for reasonable costs and expenses incurred in connection with Board activities.

Football West Limited's' constitution provides an indemnity to directors. Appropriate directors' indemnity insurance has been put in place. The company's constitution specifies that:

- there must be no fewer than five and no more than nine directors;
- five directors must be elected (Elected Director) and up to three directors may be appointed (Appointed Director);
- no employees of the company, including the Chief Executive Officer, can be a director of the company;
- Elected Directors are appointed for a maximum of two terms of four years each; and
- Appointed Directors may hold office for a term of 2 years and may be eligible for reappointment.

Board and committee members receive written advice of the terms and conditions of their appointment and complete a structured induction programme when first appointed. The performance of individual Board and committee members and the Board and Board committees is assessed annually.

# CORPORATE GOVERNANCE STATEMENT For the year ended 31 October 2018

#### The Chair

The Chair of the Board is elected by the Board. The key internal roles of the Chair are to:

- ensure the Board provides vision and guidance to Football West Limited;
- ensure Board meetings are effective;
- ensure the Board considers matters in a timely, transparent manner; and
- guide the effectiveness and development of the Board and individual directors.

Externally, the Chair acts as spokesperson for Football West Limited in conjunction with the Chief Executive Officer and consults and communicates with stakeholders.

#### Risk management

The Board is responsible for considering and approving strategies and policies to ensure appropriate risk management and monitors compliance with the Risk Management Policy and Guidelines. The Board has delegated its oversight of the Risk Management Policy to the Governance and Risk Committee.

Management is responsible for establishing and implementing the Risk Management Policy and Guidelines. Risk assessments are conducted, and risk across the organisation is identified for analysis, monitoring and managing. These risks comprise operational, financial and compliance risks. These risks are rated and assigned to members of senior management as the risk owners who are responsible for management of each risk. Each risk owner will adopt and approve the risk treatment plan for the risk. All breaches of policies other than human resources policies are required to be reported to the Finance, Audit and Risk Committee. Legal risk is monitored, reviewed and managed by Football West Limited's legal advisers.

#### Conduct, ethics and conflicts of interest

Board members, the Chief Executive Officer, senior management and staff are expected to comply with relevant laws and the codes of conduct of relevant professional bodies and to act with integrity, compassion, fairness and honesty at all times when dealing with colleagues, sufferers of 'malaise' and others who are stakeholders in our mission.

Board and committee members and staff are made aware of Football West Limited's ethical standards, code of conduct and conflicts of interest policy during their induction to the organisation and are provided with a copy of these documents at that time.

Any potential conflicts at the Board or committee level are disclosed and noted on a register of interests, and this is disclosed at every meeting of the Board, with updates being made as and when new or changed interests are advised.

#### **Board review**

The Board invites an external consultant to conduct a Board review from time to time. The purpose of the review is to identify issues relating to the skills, behaviour, relationships or practices that may be inhibiting the Board from being fully effective. The Board believes that constructive feedback from an external expert helps the Board address the nature of the services and environment within which Football West Limited operates.

# **CORPORATE GOVERNANCE STATEMENT**For the year ended 31 October 2018

### **Transparency with stakeholders**

Football West Limited has many stakeholders, including players, clubs, members, staff, volunteers, the broader community, Football Federation of Australia, the government agencies that provide funds and the company's suppliers. Transparent disclosure is linked with accountability to all our stakeholders.

We prepare and make available a variety of reports, each aimed at providing the information necessary to improve accountability and transparency to all stakeholders. These include the annual report, the financial report and the strategic plan in addition to our quarterly newsletters.



